
From: Richard Kahn <[REDACTED]
Sent: Friday, December 22, 2017 8:22 PM
To: jeffrey E.
Subject: Fwd: 2018 Subaru WRX

located a car in Troy NY (about 2.5 hours from NYC) with out the door price of 31,710.36 i will try to negotiate further but best case 31,000 i showed jojo link and he was please with car and features..

shall i proceed? in 2017 or 2018?
if so in NES LLC or Jojo same?
should Jojo contribute 6k via salary reduction? or pass?

please advise
thank you

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022
[REDACTED]

Begin forwarded message:

From: **/b>Bill Magee <[REDACTED]**
Subject: **/b>Re: 2018 Subaru RX**
Date: **/b>December 22, 2017 at 2:33:38 PM -0500**
To: **/b>Richard Kahn <[REDACTED]**

The price would be \$31,710.36 with sales tax and fees. The only fee that is not included in that price is registration, I won't know how much that will be until we put your info into the dmv computer. It is typically around \$100 for a new 2 year reg.

Regards,

Bill Magee
Sales Consultant
Carbone Subaru

[REDACTED]

From: Richard Kahn <[REDACTED]>
Sent: Friday, December 22, 2017 =:27:39 PM
To: Bill Magee
Subject: Re: 2018 Subaru =RX

tax rate is 8.875
thank you

Richard Kahn
HBRK =ssociates Inc.
575 Lexington Avenue 4th =loor
New York, NY 10022

[REDACTED]

On Dec =2, 2017, at 2:24 PM, Bill Magee <[REDACTED]> wrote:

Rich,

Good afternoon, we just =poke on the phone regarding the 2018 Subaru WRX. I have included a link =o the vehicle for you to review. If you have any questions please feel =ree to call or email me.

We can sell you this vehicle for \$28,990 plus tax and fees. =f you give me your tax rate in NYC I can give you an out the door =rice. Enjoy the holiday weekend and please feel free to call or email =ith any questions.

<https://www.carbonesubaruoftroy.com/new/Subaru/2018-Sub=ru-WRX-for-sale-Troy-NY-c51440950a0e0ae819f4e0a956b4efd4.htm?searchDepth==:1>

Regards,

Bill Magee
Sales Consultant
Carbone Subaru
Desk: =[REDACTED]

Cell: = [REDACTED]

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