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**From:** Richard Kahn <[REDACTED]>  
**Sent:** Tuesday, October 21, 2014 8:43 PM  
**To:** jeffrey E.  
**Subject:** Fwd: Artefacto Summary for Mr Epstein

Gregory called and reiterated to Rosana that we need = larger discount She replied with vague email below I am =till waiting for her response..

Richard Kahn  
HBRK Associates =nc.  
575 Lexington Avenue 4th Floor  
New York, NY 10022  
[REDACTED]  
[REDACTED]  
[REDACTED]

Begin forwarded message:

From: Richard Kahn <[REDACTED]>  
Subject: =/b>Re: Artefacto =ummary for Mr Epstein  
Date: =/b>October 21, 2014 at =:08:54 PM EDT  
To: =/b>Rosana <[REDACTED]>  
Cc: =/b>Gregory Riches =lt;griches@nyc.rr.com>  
</=iv>

thank =ou for your response  
i am unclear from your email the price that =ou have agreed to sell us the furniture for...  
in my last =mail i asked for 350,000 however i did not see your reply =elow  
please advise  
thank you

Richard Kahn  
HBRK Associates =nc.  
575 Lexington Avenue 4th Floor  
New York, NY 10022  
[REDACTED]  
[REDACTED]  
[REDACTED]

On Oct 21, 2014, at 3:47 PM, Rosana <[REDACTED]> wrote:

Dear Mr. Epstein,

</p>

Once more I understand your considerations regarding pricing.

</p>

Artefacto is the factory; but we are not like other high-end companies in the market who have inflated prices therefore can lower 30 or 0%.

</p>

Our furniture quality is outstanding, and our prices are fair. As mentioned before we have our basic line which many items are 33% off at the moment, but the options selected for your project are all from our most sophisticated collections which include our best finishes.

</p>

I would like to close the orders as soon as possible, so our production can start.

</p>

Best regards,

Rosana Morton

Artefacto

17651 Biscayne Blvd.

Aventura, FL 33160

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED] <mailto:[REDACTED]>

www.artefacto.com <http://www.artefacto.com/>

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From: Richard Kahn [mailto: [REDACTED]]  
Sent: Tuesday, October 1, 2014 11:57 AM  
To: Rosana Horton  
Cc: Gregory Riches  
Subject: Fwd: Artefacto Summary for Mr Epstein

Good Morning.

I am starting to get frustrated as i have been trying to finalize these attached orders with you since last Thursday October 6th

I understand you were out of town over the weekend however i called you and your boss Pauelo multiple times yesterday with no response.

Your last comment that you would take 5% more off on only items you manufacturer is unacceptable.

The last time we spoke i said that we would move forward on attached orders for 350,000 vs 469,905.71 asking price before discounts.

This represents a 25.5% discount which is less that we ordinarily receive..

Please have your boss call me at [REDACTED] as I would like to work out a deal today and send deposits.

Thank you

Rich

Begin forwarded message:

From: Richard Kahn < [REDACTED] >  
Subject: Re: Artefacto Summary for Mr Epstein

Date: October 20, 2014 at 3:02:12 PM EDT

To: Rosana Horton <[REDACTED]>

i never heard from your boss

please have him call me at [REDACTED]

thank you

Richard Kahn  
HBRK Associates Inc.  
575 Lexington Avenue 4th Floor  
New York, NY 10022  
tel [REDACTED]  
[REDACTED]  
[REDACTED]

From: Richard Kahn <[REDACTED]>

Subject: Re: Artefacto Summary for Mr Epstein

Date: October 17, 2014 at 2:17:14 PM EDT

To: Rosana Horton <[REDACTED]>

please let me know when are are able to discuss again

thank you

Richard Kahn  
HBRK Associates Inc.  
575 Lexington Avenue 4th Floor  
New York, NY 10022

tel [REDACTED]  
[REDACTED]  
[REDACTED]

On Oct 17, 2014, at 10:12 AM, Rosana =orton <[REDACTED]> wrote:

Hi Richard,

Nice Talking To you, as soon I finish my meeting I'll talk to my =oss

Thanks

Rosana

Rosana =orton

Richard Kahn  
HBRK Associates Inc.  
575 Lexington =venue 4th Floor  
New York, =st1:state w:st="on">NY 10022  
tel [REDACTED]  
[REDACTED]  
[REDACTED]

Begin forwarded message:

From: Richard Kahn <[REDACTED]>

Subject: Fwd: Artefacto Summary for Mr Epstein

Date: October 17, 2014 at 10:05:17 AM EDT

To: [REDACTED]

Richard Kahn  
HBRK Associates Inc.  
575 Lexington Avenue 4th Floor  
New York, NY 10022  
tel [REDACTED]  
[REDACTED]  
[REDACTED]

Begin forwarded message:

From: kmbizhub@hbrkassociates.com

Subject: Message from MBT\_C253

Date: October 15, 2014 at 2:20:39 PM EDT

To: [REDACTED]

Reply-To: scanner@hbrkassociates.com

</o:smarttagtype>

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