
From: Richard Kahn <[REDACTED]>
Sent: Tuesday, October 21, 2014 8:43 PM
To: jeffrey E.
Subject: Fwd: Artefacto Summary for Mr Epstein

Gregory called and reiterated to Rosana that we need a larger discount. She replied with vague email below I am still waiting for her response..

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022
[REDACTED]

Begin forwarded message:

From: Richard Kahn <[REDACTED]>
Subject: Re: Artefacto Summary for Mr Epstein
Date: October 21, 2014 at 8:54 PM EDT
To: Rosana <[REDACTED]>
Cc: Gregory Riches <griches@nyc.rr.com>
</iv>

thank you for your response
I am unclear from your email the price that you have agreed to sell us the furniture for...
in my last email I asked for 350,000 however I did not see your reply below
please advise
thank you

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022
[REDACTED]

On Oct 21, 2014, at 3:47 PM, Rosana <[REDACTED]> =rote:

Dear Mr. =pstein,

</=:p>

Once more I =o understand your considerations regarding =ricing.

</=:p>

Artefacto =s the factory; but we are not like other high-end companies in the market who =ave inflated prices therefore can lower 30 or =0%.

</=:p>

Our =urniture quality is outstanding, and our prices are fair. As mentioned before we =o have our basic line which many items are 33% off at the moment, but the =options selected for your project are all from our most sophisticated =ollections which include our best finishes.

</=:p>

I would =ike to close the orders as soon as possible, so our production can =tart.

</=:p>

Best =egards,

Rosana =orton

artefacto =/span>

17651 Biscayne =lvd.

Aventura, Fl 33160

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED] <mailto:[REDACTED]> =/span>

www.artefacto.com <http://www.artefacto.com/>

From: Richard Kahn [mailto: [REDACTED]]
Sent: Tuesday, October 1, 2014 11:57 AM
To: Rosana Horton
Cc: Gregory Riches
Subject: Fwd: Artefacto =summary for Mr Epstein

Good Morning.

I am starting to get frustrated as i have been trying to finalize these attached orders with you since last Thursday October 6th

I understand you were out of town over the weekend however i =alled you and your boss Pauelo multiple times yesterday with no =esponse.

Your last comment that you would take 5% more off on only items =ou manufacturer is unacceptable.

The last time we spoke i said that we would move forward on =ttached orders for 350,000 vs 469,905.71 asking price before =iscounts.

This represents a 25.5% discount which is less than we ordinarily receive..

Please have your boss call me at [REDACTED] as I would like to work out a deal today and send deposits.

Thank you

Rich

Begin forwarded message:

From: Richard Kahn <richard.kahn@...>

Subject: Re:=Artefacto Summary for Mr Epstein

Date: October 20, 2014 at 3:02:12 PM EDT

To: Rosana Horton <[REDACTED]>

i never heard from your boss

please have him call me at = [REDACTED]

thank you

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022
tel [REDACTED]
[REDACTED]

From: Richard Kahn <[REDACTED]>

Subject: Re:=Artefacto Summary for Mr Epstein

Date: October 17, 2014 at 2:17:14 PM EDT

To: Rosana Horton <[REDACTED]>

please let me know when are are able to discuss =gain

thank you

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022

tel [REDACTED]
[REDACTED]
[REDACTED]

On Oct 17, 2014, at 10:12 AM, Rosana =orton <[REDACTED]> wrote:

Hi Richard,

Nice Talking To you, as soon I finish my meeting I'll talk to my =oss

Thanks

Rosana

Rosana =orton

Richard Kahn
HBRK Associates Inc.
575 Lexington =venue 4th Floor
New York, =st1:state w:st="on">NY 10022
tel [REDACTED]
[REDACTED]
[REDACTED]

Begin forwarded message:

From: Richard Kahn <[REDACTED]>

Subject: Fwd: Artefacto =summary for Mr Epstein

Date: October 17, =014 at 10:05:17 AM EDT

To: [REDACTED] =/font>

Richard Kahn
HBRK Associates Inc.
575 Lexington =venue 4th Floor
New York, =st1:state w:st="on">NY 10022
tel [REDACTED]
[REDACTED]
[REDACTED]

Begin forwarded message:

From: kmbizhub@hbrkassociates.com

Subject: Message from =MBT_C253

Date: October 15, =014 at 2:20:39 PM EDT

To: [REDACTED] =/font>

Reply-To: =/span>scanner@hbrkassociates.com<=span>

=/o:smarttagtype>

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