
From: Richard Joslin [REDACTED]>
Sent: Friday, December 12, 2014 12:41 AM
To: jeffrey E.
Subject: Re: model

You asked for cash flow 2015 for advances in call earlier today and co=t of producing titles. That tis genesis for the below. I do n=t think the numbers in the model are finely tuned and given the inconsiste=cies detected, I asked John to provide researched numbers. Neither he nor Diana have looked at a royalty contract =

On Dec 11, 2014, at 2:47 PM, "jeffrey E." <jeevacation@gmail.com <mailto:j=evacation@gmail.com>> wrote:

not sure why you want to do that . but ...

On Thu, Dec 11, 2014 at 6:18 PM, Richard Joslin [REDACTED] wrote:

To be clear, I asked John and Diana at Phaidon to pr=vide a list of titles for which contracts have been signed or are in negot=ation and to summarize the timing of advance royalty payments by title and=then to compare to the development teams one page P&L summary with similar info. I then asked them =o compare this information to their model and in particular to the cash fl=w including what has already been paid in 2014. I do not consi=er this building the model but rather confirming accuracy of information. I am not making any changes to their model nor the p=esentation.

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please note

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