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**From:** Paul Barrett [REDACTED]  
**Sent:** Monday, July 23, 2018 3:45 AM  
**To:** Jeffrey E.  
**Cc:** Richard Kahn  
**Subject:** Saudi

Jeffrey

Do you have any strong opinions on the Saudi stock market? Here is a summary of what changes are coming.

1. On June 20th, MSCI included the MSCI Saudi Arabia Index in the MSCI Emerging Markets Index, representing approximately 2.6% of the MSCI EM Index with 32 securities. The first inclusion will coincide with the May 2019 Semi-Annual Index Review and the second step in August 2019.

Foreign ownership of Saudi equities (as a proportion of total market cap) is extremely low, at just 1.9%. In contrast, other more mature EM markets such as South Africa and Russia have ~40% and ~45% foreign ownership respectively. The Saudi market's foreign participation level is also surpassed by Dubai (16%) and Qatar (19%) which were included in the indices in 2014.

2. Currently there is \$350bln of passive and \$1.3Trn of active money following MSCI EM Index products. Bank of America estimates the inclusion would ultimately result in ~\$20bln of inflows going into 32 securities with a combined current market cap of \$140Bln. This results in anywhere between 2 and 200 days of buying based on current liquidity of the underlying stocks (weighted average >60 days) <li>

3. A Saudi Aramco IPO would result in a 4.5% weighting in the EM Index.

4. The chart below tells the story of just how under-owned Saudi currently is.

5. Index trading around 14.5x P/E (banks and petrochems account for around 70% of index)

One could buy the US listed ETF (which is up +4% YTD and 5% since the June inclusion) or ask DB if we can do a total return swap on the 32 names.

&nbsp; You know this place better than most. What do you think?

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