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**From:** Juleanna Glover <[REDACTED]>  
**Sent:** Monday, August 13, 2018 11:58 AM  
**To:** jeffrey E.  
**Subject:** Re:

Tesla x and s have an enviable 22 to 26% gross profit margin. Also will send the potential profit margin' on the Model 3 – teardown analysis suggest it could be +30%. Lastly, the energy business is projected to be larger than the automotive business. On leading edge of growing potential of that sector – no one is approaching the vision and scale inherent in that arena. Interesting fact about leader is that those around him accomplish the impossible because they witness his ethics and drive – yes sometimes also too transparent and without artifice, but that is always as a reaction to a perceived injustice or malfeasance.

RidgelyWalsh.com <<http://RidgelyWalsh.com>>  
[REDACTED]

On Aug 13, 2018, at 8:50 PM, jeffrey E. <[jeevacation@gmail.com](mailto:jeevacation@gmail.com)> <<mailto:jeevacation@gmail.com>> > wrote:

Im very aware. however the issue is Not the products . Its the operation. . money making skill. as opposed to tech skill. exits? cash flow needs. distributions. certainty of same. . and STABILITY. in all its forms

On Mon, Aug 13, 2018 at 7:41 AM, Juleanna Glover <[REDACTED]>  
<[mailto:\[REDACTED\]](mailto:[REDACTED])> > wrote:

Seriously if you need a primer on how all the elements hang together or how Autopilot is the elephant in the room all see but don't comprehend, let me know. For a company that's written about incessantly, the analysis is facile.

RidgelyWalsh.com <<http://RidgelyWalsh.com>>  
[REDACTED]

On Aug 13, 2018, at 9:55 AM, jeffrey E. <[jeevacation@gmail.com](mailto:jeevacation@gmail.com)> <<mailto:jeevacation@gmail.com>> > wrote:

Clever

On Sun, Aug 12, 2018 at 8:18 PM Juleanna Glover <[REDACTED]>  
<[mailto:\[REDACTED\]](mailto:[REDACTED])> > wrote:

If you are advising re: sovereign funds looking to help a prominent company go private, let me know if I can help w any approp additional information. Thanks.

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