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**From:** Larry Visoski <[REDACTED]>  
**Sent:** Friday, August 17, 2018 6:32 AM  
**To:** Je vacation  
**Subject:** GIV listing

Jeffrey

I spoke to Kevin White at AvPro, Kevin charges a flat fee of \$125k for commission to list the GIV, I asked Kevin his expectations on what you should expect to receive for your GIV, Kevin texted:

"I can tell you a high future sales price to "buy the listing" but that's not what you want. I'm sure you want the facts and nothing more. Nobody does more Gulfstream deals than Avpro.

Top of my head and from memory as to what you have, low \$2s, Will keep prebu to a minimum. Test flight, borescopes and Logbook review. That's it"

Gary Anzalone said he would list the plane at \$3.5M with hopes of selling at \$3M, Gary charges \$100k for listing, he also said he's willing to split the commission with me, he knows my assistance is vital to the sale, (I wanted you aware of what Gary offered me).

Rich mentioned that you wanted me to List the plane on Controller for 30 days to see if we could sell ourselves.

Do you approve of me listing the plane for 30 days, if so, what asking price should I use? Or do you prefer Kevin or Gary?

Thx,  
Larry

Sent from my iPad=<?xml version="0" encoding="UTF-8"?> <!DOCTYPE plist PUBLIC "-//Apple//DTD PLIST 1.0//EN"

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