
From: J <jeevacation@gmail.com>
Sent: Friday, December 14, 2018 6:10 PM
To: Rich Kahn
Subject: Fwd:

----- Forwarded message -----

From: Erika Kellerhals <[REDACTED]>
Date: Fri, Dec 14, 2018 at 12:59 PM
Subject: Re:
To: J <jeevacation@gmail.com>

=div dir="auto">

COMPANY =VERVIEW: The Iron Edison Lithium Iron Battery is the newest technology in energy storage batteries. Fully compatible with industry-leading inverters and charge controllers, Iron Edison's Lithium Iron Batteries offer the safest, simplest and most dependable energy storage solution for off-grid and grid tied battery backup applications.

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Our Energy Storage Solutions: Assembled in Denver, CO, Iron Edison Lithium Iron Phosphate Batteries are a complete energy storage system. The integrated Battery Management System (BMS) monitors and regulates each cell in the battery bank to provide perfectly balanced charging and discharging while guarding against over-charge, over-discharge and thermal overrun situations. Internal DC disconnects provide battery protection and isolation. The entire lithium iron solar battery system is contained in a rugged metal enclosure.

FEATURES: Lithium Iron solar batteries have all the advantages of modern power storage. A Lithium Iron battery's electrochemical capacity allows it to store more energy than lead acid. If you're looking for energy storage for your residential solar panels and UPS systems, lithium batteries are your best options. Furthermore, due to its chemical composition, we're able to design smaller but more efficient batteries.

<=pan class="m_4937632558939914216bumpedFont15" style="line-height:21.60=000381469727px">**SAFETY:** Lithium batteries have superior chemical and thermal stability than other lithium-ion batteries. It remains cool at room temperature while Lithium-ion heats up faster and may suffer thermal runaway under similar charging conditions.

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LEAD ACID REPLACEMENT:=span class="m_4937632558939914216bumpedFont15" style="line-height:21.6=0000381469727px"> As solar energy becomes a popular power source, lithium solar batteries will become the standard option for manufacturers and installers. Replacing your lead-acid batteries with lithium iron is a step in the right direction. As such, if you switch solar panel systems, your Iron Edison Lithium Iron Phosphate Batteries will still be useful. We have lithium batteries at 48v, with capacities up to 5,600 Ah.

BATTERY LIFE: Supporting a daily 80% depth of discharge, Iron Edison Lithium Iron Batteries should last 16 years or more (6,000 cycles), and comes with a 10 year warranty.

INVERTER CHARGER BMS COMPATIBILITY: The Iron=Edison Lithium Iron Battery is designed to be fully compatible with industry leading inverters and charge controllers like Schneider, Outback, Magnum= MidNiteSolar and SMA. Unlike the Tesla PowerWall,=Iron Edison's LiFePO4 battery comes in industry standard 48 volt configurations making it a direct replacement for lead acid battery chemistries.

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FEATURES:

Sealed Battery – No Venting Required

=div class="m_4937632558939914216s19" style="text-indent:0px; margin-top=0px; margin-bottom:16px; line-height:1.2; margin-left:21px">• Integrated On-Board Digital Battery Management System • C2 Communications from our battery to Outback, Schneider Electric, and SMA using MODBUS and CANBUS communication protocols • Our BMS controls charge rate, request for generator and grid charge • Overcurrent Protection (class t fuse) and DC Disconnect (Gigavac contactor) built into the battery • Steel Enclosure, made in Colorado • 400 Ah – 2,000 Ah Capacity Available at 48 Volts DC.=C2
no, i want details of what batteries exactly, please. =br>

On Fri, Dec 14, 2018 at 12:34 PM Erika Kellerhals <ekellerhals@kellfer.com <mailto:ekellerhals@kellfer.com>> wrote:

The quote for the storage components and shipping to Florida is \$330,000.
There is a 15% margin for the product plus shipping and installation.

Erika A. Kellerhals
Member
Kellerhals Ferguson Kroblin PLLC </div>

9053 Estate Thomas, Suite 101
St. Thomas VI 00802

[REDACTED]

On Dec 14, 2008, at 12:31 PM, J <jeevacation@gmail.com <mailto:jeevacation@gmail.com>> wrote:

prosoalar is playing games. =A0 I would like the details and cost of the batteries they are suggesting. this is a five minute excercise.

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=C2 please note

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