
From: Erika Kellerhals <[REDACTED]>
Sent: Friday, December 14, 2018 6:00 PM
To: J
Subject: Re:

COMPANY OVERVIEW: The Iron Edison Lithium Iron Battery is the newest technology in energy storage batteries. Fully compatible with industry-leading inverters and charge controllers, Iron Edison's Lithium Iron Batteries offer the safest, simplest and most dependable energy storage solution for off-grid and grid tied battery backup applications.

Our Energy Storage Solutions: Lithium Iron solar batteries have all the advantages of modern power storage. A Lithium Iron battery's electrochemical capacity allows it to store more energy than lead acid. If you're looking for energy storage for your residential solar panels and UPS systems, lithium batteries are your best options. Furthermore, due to its chemical composition, we're able to design smaller but more efficient batteries.

SAFETY: Lithium Iron batteries have superior chemical and thermal stability than other Lithium-ion batteries. It remains cool at room temperature while Lithium-ion heats up faster and may suffer thermal runaway under similar charging conditions.

LEAD ACID REPLACEMENT: As solar energy becomes a popular power source, lithium solar batteries will become the standard option for manufacturers and installers. Replacing your lead-acid batteries with lithium iron is a step in the right direction. As such, if you switch solar panel systems, your Iron Edison Lithium Iron Phosphate Batteries will still be useful. We have lithium batteries at 48v, with capacities up to 5,600 Ah.

Supporting a daily 80% depth of discharge, Iron Edison Lithium Iron Batteries should last 16 years or more (6,000 cycles), and comes with a The Iron Edison Lithium Iron Battery is designed to be fully compatible with industry leading inverters and charge controllers like Schneider, Outback, Magnum, , Iron Edison's LiFePO4 battery comes in industry standard 48 volt configurations making it a direct replacement for lead acid battery chemistries.

FEATURES:

- 100% Maintenance Free
- Small Footprint – Typically the size & weight of flooded batteries
- 80 High Charge & Discharge Rate
- Overcurrent Protection (circuit breaker) and DC Disconnect (Gigavac contactor) built into the battery
- Steel Enclosure, made in Colorado

The quote for the storage components and shipping to Florida is \$330,000.
There is a 15% margin for the product plus shipping and installation.

Erika A. Kellerhals
Member
Kellerhals Ferguson Kroblin PLLC

9053 Estate Thomas, Suite 101
St. Thomas VI 00802

Office: 340 779 2564
Cell: 340 201 6621

On Dec 14, 2018, at 12:31 PM, J wrote:
mailto:jeevacation@gmail.com

prosoalar is playing games. I would like the details and cost of the batteries they are suggesting. this is a five minute exercise.

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please note

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