
From: J <jeevacation@gmail.com>
Sent: Friday, December 14, 2018 8:05 PM
To: Erika Kellerhals
Subject: Re:

<https://ironedison.com/48-volt-lithium-battery-or-solar> <<https://ironedison.com/48-volt-lithium-battery-for-solar>>
total battery cost without credit app=ox 250 . . these guys are playing

<=>
On Fri, Dec 14, 2018 at 12:5= PM Erika Kellerhals <[REDACTED]> <mailto:[REDACTED]> > wrote:

C=MPANY OVERVIEW: The Iron Edison Lithiu= Iron Battery is the newest technology in energy storage batteries.
=ully compatible with industry-leading inverters and charge controllers, Ir=n Edison's Lithium Iron Batteries offer the
safest, simplest and m=st dependable energy storage solution for off-grid and grid tied battery b=ckup applications.

Our Energy Storage Solutions: =ssembled in Denver, CO, Iron Edison Lithium Iron Phosphate Batteries are
a=complete energy storage system. The integrated Battery Management System (=MS) monitors and regulates each cell
in the battery bank to provide perfec=ly balanced charging and discharging while guarding against over-charge, o=er-
discharge and thermal overrun situations. Internal DC disconnects provi=e battery protection and isolation. The entire
lithium iron solar battery =ystem is contained in a rugged metal enclosure.

FEATURES: Li=hium Iron solar batteries have all the advantages of modern power storage.=A Lithium Iron
battery's electrochemical capacity allows it to sto=e more energy than lead acid. If you're looking for energy storage=for
your residential solar panels and UPS systems, lithium batteries are y=ur best options. Furthermore, due to its chemical
composition, we'=e able to design smaller but more efficient batteries.

◆=A0As solar energy becomes a popular power source, lithium solar batteries =ill become the standard option
for manufacturers and installers. Replacing=your lead-acid batteries with lithium iron is a step in the right directio=. As
such, if you switch solar panel systems, your Iron Edison Lithium Iro= Phosphate Batteries will still be useful. We have
lithium batteries at 48=, with capacities up to 5,600 Ah.

BATTERY LIFE: Supporting a daily 80% depth of discharge, Iron Edison Lithium Ir=n Batteries should last 16 years
or more (6,000 cycles), and comes with a=C2◆10 yearwarranty.

INVERTER CHARGER BMS COMPATIBILITY: The Iron-Edison Lithium Iron Battery is designed to be fully compatible with industry leading inverters and charge controllers like Schneider, Outback, Magnum= MidNiteSolar and SMA. Unlike the Tesla PowerWall

- Small Footprint – Typically ¼ the size & weight of flooded batteries
- High Charge & Discharge Rate
- Integrated On-Board Digital Battery Management System
- Communications from our battery to Outback, Schneider Electric, and SMA using MODBUS and CANBUS communication protocols
- Our BMS controls charge rate, request for generator and grid charge
- Overcurrent Protection (circuit fuse) and DC Disconnect (Gigavac contactor) built into the battery
- Steel Enclosure, made in Colorado
- 400 A – 2,000 Ah Capacities Available at 48 Volts DC.
- Proven battery management and communication with existing SMA Sunny Island System, Multi-Cluster Box, SMA grid-tied inverters and existing solar

Erika A. Kellerhals
Member
Kellerhals Ferguson Kroblin PLLC

9053 Estate Thomas, Suite 101
St. Thomas VI 00802

Office: [REDACTED]
Cell: [REDACTED]
<iv>

On Dec 14, 2018, at 12:35 PM, J & L=jeevacation@gmail.com <mailto:jeevacation@gmail.com> > wrote:

no, i want details of what batteries =C2 exactly, please.

<iv class="gmail_quote">
On Fri, Dec 14, 2018 at 12:34 PM=Erika Kellerhals <[REDACTED]>
<mailto:[REDACTED]> wrote:

The quote for the storage components and shipping to Florida is \$330,000.
There is a 15% margin for the product plus shipping and installation.

Erika A. Kellerhals=div>Member

Kellerhals Ferguson Kroblin PLLC

9053 Estate Thomas, Suite 101
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Office: [REDACTED]
Cell: [REDACTED]

wrote: On Dec 14, 2018, at 2:31 PM, J <=eevacation@gmail.com <mailto:jeevacation@gmail.com> >

prosoalar is playing games. I woul= like the details and cost of the batteries they are suggesting.◆=A0 this is a five minute excercise.

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◆=A0 please note

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