
From: Lawrence Krauss <[REDACTED]>
Sent: Friday, September 21, 2018 9:03 PM
To: jeffrey E.
Cc: nancy dahl; Lawrence Krauss
Subject: Justin.. bill

I just had the conversation I was dreading.. I tried a variety of =egotiation tactics and after trying 2 or 3 different ones, I made some =eadway.. He has agreed to cut 10% off the bill. or \$4k, . =ringing it down from \$39.2K to about \$35K.. which is frankly better =han I thought I would do.. (I first suggested \$30K and told him that I =ad planned at most \$25K for the appeal letter.. and I should have =ade that clear to him in advance. Anyway, I was happy he did =even this since when we began initially talking about specific items at =he \$500 level he balked at each one. We also agreed that going =forward nothing significant would be done without discussion of =otential cost and approval by me. He did say that while we =ould discuss specifics when the time comes he thought the appeal =earing, if we do that with him, is likely to cost up to \$50K. =nbsp;

Anyway, =hat is where it stands.. Of the \$35K I am going to pay him at =he end of the month, \$15K is retainer, which I will of course get back =f we let him go.. so I will only be out \$20K in available funds for =oving forward if we do it with someone else or alone.

LMK

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