
From: Larry Visoski <[REDACTED]>
Sent: Friday, September 21, 2018 6:00 PM
To: Jeffrey
Subject: Re: vacation
Fwd: VP-CBB Quote request for FANs 1A and CPDLC

Jeffrey,
From Wendy ref FANS-1A=/div>

Zaher, th= FANs modification for the BBJ is a tricky item to quote, what needs to hap=en for the quote is below.

- 3) = Comlux reviews Boeing's ROM and provi=es a ROM for Labor and BFE equipment.
- 4) = Customer orders SB's and Kits from Boeing. (=st. 6 month lead time)
- 5) &=nbsp; Customer supplies Comlux with Boeing SB's.
- 6) Comlux reviews SB's=and provides a proposal. (2 weeks turn time)

Total time frame from request from Boeing t= provide a ROM to proposal to customer is approx. 8 months. Material lead t=me average is minimum 4 months after that.

Hope this is beneficial to you.

=p class="MsoNormal" style="margin: 0in 0in 0.0001pt;">>

Regards, Brad

From: Zaher Deir <[REDACTED]> </=>
Sent: Friday, September 21, 2018 10:19 AM
To: Frank Delage (Comlux.com <http://comlux.com/>) <[REDACTED]> <mailto:[REDACTED]>
>
Cc:&n=sp;Brad Hall <[REDACTED]>
Subject: Re: VPCBB=Quote request

=nbsp;

Sent from my iPhone=/div>

Begin forwarded message:

From: [REDACTED]>
Date: September 21, 2018 at 1:39:03 P= AST
To: "Larry Visoski" <[REDACTED]>>
Subject: FW: VP-CBB Quote request for FANS=1A and CPDLC

<= class="MsoNormal" style="mso-margin-top-alt:auto;mso-margin-bottom-alt:auto">Zaher, the FANS modification for the BB= is a tricky item to quote, what needs to happen for the quote is below.

<=o:p>

- 1) Customer must request a ROM from Boeing for d=velopment of service bulletins to install fans on the specific aircraft (3=to 4 weeks' time frame)
- 2) =omlux receives Boeing ROM from Customer listing proposed work scope and BFE=equipment (buyer furnished equipment) and lead time to produce SB's= (The price on the Boeing ROM is for the development of S.B's and k=ts needed to accomplish the FANS installation).
- 3= 5) Customer supplies Comlux with Boeing SB=99s.

Regards, Brad

From: Zaher Deir <zaher.deir@jetairgroup.com>>
Sent: Friday, September 21, 2018 10:19 AM=br>To: Frank Delage (Comlux.com<=a> <http://Comlux.com>) <
<mailto:[REDACTED]>>
Cc: Brad Hall [REDACTED]>
Subject: Re: VPCBB Quote request

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