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**From:** Lawrence Krauss [REDACTED]  
**Sent:** Friday, September 21, 2018 9:52 PM  
**To:** jeffrey E.  
**Subject:** Re: Justin.. bill

actually it is \$1K better than we hoped for.. for what =hat is worth.. actually it is worth \$1K. :)

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On Sep 21, 2018, at 2:28 PM, jeffrey E. <jeevacation@gmail.com> wrote:

ok, as we thought. . next =top the 28th. and then decision time

On Fri, =ep 21, 2018 at 5:02 PM, Lawrence Krauss <[REDACTED]>  
wrote:

I =ust had the conversation I was dreading.. I tired a variety of =egotiation tactics and after trying 2 or 3 different ones, I made some =eadway.. He has agreed to cut 10% off the bill. or \$4k, . =ringing it down from \$39.2K to about \$35K.. which is frankly better =han I thought I would do.. (I first suggested \$30K and told him that I =ad planned at most \$25K for the appeal letter.. and I should have =ade that clear to him in advance. Anyway, I was happy he did =ven this since when we began initially talking about specific items at =he \$500 level he balked at each one. We also agreed that going =orward nothing significant would be done without discussion of =otential cost and approval by me. He did say that while we =ould discuss specifics when the time comes he thought the appeal =earing, if we do that with him, is likely to cost up to \$50K. =nbsp;

Anyway, =hat is where it stands.. Of the \$35K I am going to pay him at =he end of the month, \$15K is retainer, which I will of course get back =f we let him go.. so I will only be out \$20K in available funds for =oving forward if we do it with someone else or alone.

LMK

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