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**From:** Kifah Laham <[REDACTED]>  
**Sent:** Friday, September 14, 2018 6:37 PM  
**To:** jeffrey E.  
**Subject:** RE: LSJ18.41: Little Saint James Island Development | XC Technical and Financial Propsoal Rev.2

Dear Mr. Jeffery,

I think there is misunderstanding in the terminologies. If you have 5 min, I can call you and explain.

Thank you,

Kifah Laham

From: jeffrey E. [mailto:jeevacation@gmail.com]  
Sent: Friday, September 14, 2018 9:26 PM  
To: Kifah Laham  
Subject: Re: LSJ18.41: Little Saint James Island Development | XC Technical and Financial Propsoal Rev.2

all good except the exemption for any services not included??! funny . doesnt anyone ever read these things. , I am happy to work with you , but i dont think we need to consider sewage treatment plants nearby :)

On Fri, Sep 14, 2018 at 12:29 PM, Kifah Laham <[REDACTED]> [mailto:[REDACTED]] > wrote:

Dear Mr. Jeffery,

Please find attached our revised Technical and Financial Proposal REV.2.

We hope this proposal meets your requirements and look forward to receiving your confirmation.

If you have any queries please don't hesitate to contact the undersigned.

Regards,

Kifah Laham  
Chief Executive Officer

3, passage Kracher

75018 PARIS

FRANCE

Tel: [REDACTED]

Mob: [REDACTED]

Email: [REDACTED] <mailto:[REDACTED]>

Web: xaviercartron.fr <<http://www.xaviercartron.fr/>>

From: Kifah Laham  
Sent: Thursday, September 13, 2018 11:30 AM  
To: 'jeffrey E.'  
Cc: Xavier CARTRON; [REDACTED] [REDACTED]  
Subject: LSJ18.41: Little Saint James Island Development

Dear Mr. Jeffery,

Hope you are well and it was very nice to speak again on Monday.

Thank you for your below email, we will review it and compare it to ours (perimeter of scope and deliverables) and come back to you by tomorrow regarding our revised proposal.

We assume that the below covers Little Saint James Island Development only and not both Islands. Please confirm.

We will do our best to drop our fees to the bare minimum as we are very excited to work together on your project.

Regards,

Kifah Laham  
Chief Executive Officer

3, passage Kracher

75018 PARIS

FRANCE

Tel: [REDACTED]

Mob: [REDACTED]

Email: [REDACTED] <mailto:[REDACTED]>

Web: xaviercartron.fr <<http://www.xaviercartron.fr/>>

From: jeffrey E. [mailto:jeevacation@gmail.com <mailto:jeevacation@gmail.com> ]  
Sent: Wednesday, September 12, 2018 6:28 PM  
To: Kifah Laham; [REDACTED]  
Subject:

here is a proposal from another firm . so im not sure what to do. as i think you guys are great but the risk should be shared. I am happy to pay the same or even double.

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