
From: Nicole Junkermann | Junkermanngroup <junkermann@junkermanngroup.com>
Sent: Wednesday, January 23, 2019 8:47 PM
To: J
Subject: I thought about you when i saw this if you are interested happy to make an intro

Final company meeting was with Brightseed, an intro from Bart Swanson at Horizon Ventures. They have created a computational model, Forager, that mines their proprietary data from the world's plants and human biology, discovering natural compounds that solve unmet human problems. In a nutshell, they are able to find these compounds, then licence them for manufacture to then be incorporated into everyday foods to enhance people's health, naturally. As you can imagine, they have had a lot of inbound from the major US and European food companies that are always up against regulators and politicians demanding that their foods are healthier/ not so full of sugar/ have more nutrients etc etc. Their model has currently identified one indication, and they are looking to raise a Series A in Q3 '19 (if not before – they have had some pre-emptive inbound) of around \$15-20mln to enable them to explore a second indication. For me, what they are doing is super interesting, although I found the team a bit flat and not particularly inspiring. That may be to do with the fact that they are currently heavily scientist-centric, and will remain so for a while, but still didn't really pick up the energy of a team creating an entirely new market.

From: J <jeevacation@gmail.com>
Sent: 22 January 2019 17:08
To: Nicole Junkermann | Junkermanngroup <junkermann@junkermanngroup.com>
Subject:

I am in Paris all week if you have some time --

please note

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