
From: J <jeevacation@gmail.com>
Sent: Friday, February 15, 2019 8:48 PM
To: Larry Visoski
Subject: Re: CPDLC GIV N120JE Proposal.pdf

Do it

On Fri, Feb 15, 2019 at 3:24 PM Larr= Visoski <[REDACTED] <mailto:[REDACTED]>> wrote:=br>

Jeffrey

I spoke to Clay Lacy who provided the quote for CPDLC installation at \$333,=11.00

I was able to negotiate a \$35k discount to \$298,711 for install,

Plus if we elect to accomplish the 36month items that are due end of March,=I'll get a further discount on Maintenance as well, plus fue= discount for bringing the plane to Van Nuys CA for install,

Doing this install obviously makes the GIV more marketable since 2020 is ap=roaching. Just a thought,

FYI,

Thx

Larry

Sent from my iPhone

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=C2 please note

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