
From: Larry Visoski <[REDACTED]>
Sent: Thursday, February 14, 2019 4:09 AM
To: Je vacation
Subject: S76

Jeffrey
I have the LOI with \$2.9M
I have not sent the LOI yet.

I have reviewed the Status sheet on our S76, Matt the Broker informed the engine overhaul is 4000 hours, which is 1500 hours away, long time for us, we fly 75 hours a year max, however, Matt didn't mention the calendar limit is 180months / 15year, these engines will Be due Overhaul in Oct 15, 2033 (about 3.8years away) cost \$1M per engine,

I spoke with Neil Humphrey (Randy Learners Heli Pilot) he told me TurboMeca the manufacture of the S76 aerial 2S2 engine installed on the S76C++ is possibly going to extend the Calendar requirement or only use Hard time 4000 overhaul, since the engines have been proven reliable., we can't count on this, but wanted you aware.
Neil also Informed that Aetna's 2 Heli Mechanics are the best in the industry, I am meeting with the mechanics tomorrow morn at 10am. As well as=Matt the Broker. I'll know more tomorrow.

I'd like to tell Matt we are firm at \$2.85M our current offer, after=learning about the 2023 engine overhaul date, and use that against him.

Thoughts?

Thx
Larry

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