
From: J <jeevacation@gmail.com>
Sent: Saturday, March 9, 2019 11:11 AM
To: David Stern
Subject: Re: Canoo

no just as you were talking to me, we have arguably the best team. skateboard. , advanced tech. etc.

On Sat, Mar 9, 2019 at 12:06 AM David Stern [REDACTED] wrote:

Unique positioning and differentiation (in an otherwise crowded market) through three core aspects:

1. Fully utilise the potential of the EV architecture to maximize interior space on a small footprint at affordable prices
2. Relevant and streamlined user experience
3. A sustainable subscription business model adapted specifically for electric vehicles

Canoo will utilize the same rolling chassis ("skateboard") to launch a series of vehicles for urban use. These include a lifestyle, ride-hailing, delivery and commuter vehicle. The first vehicle will come to market in 2021 and be offered on a bundled subscription basis.

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=please note

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