
From: J <jeevacation@gmail.com>
Sent: Monday, March 4, 2019 2:32 PM
To: Robert Kuhn
Subject: Re: Update

ill organize

On Mon, Mar 4, 2019 at 9:27 AM Robert Kuhn <rlkuhn@me.com <mailto:rlkuhn@me.com> > wrote:

Jeffrey:

Today, Adam Zhu, my 30-year partner in China, and I spoke with Xia Qi=g, Chairman of Shanghai Racing Culture Co (IPO, market cap ~\$500 million),=a colleague and friend. Xia is a close friend of Wu Jianguang, chairman of=Really Sports - they are both from the same city and both are vice chairma= of the Zhejiang Province Entrepreneurs Association.

Xia has introduced Adam and me to Wu. Wu of course knows of me, and Xia des=ribed Adam, and Wu's first reaction was that he would retain/pay us to=represent him! A good sign.

The next step will be for Adam to meet Wu, arranged by Xia, using carrot an= stick.

As noted, the fact that the company is in Shanghai is ideal, as Adam and I =now well the power structure, starting at the very top, whereas Wu does no=. Wu knows that we know the top people, as it is public / common knowledge=

In order to make Adam's first meeting with Wu credible, it is desirable=for us to speak to Nicole on the phone prior, to establish the first-perso= relationship so that Wu, who is astute, takes us seriously.

Please advise.

Robert

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=C2 please note

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