
From: Larry Visoski <[REDACTED]>
Sent: Saturday, March 2, 2019 11:28 PM
To: Je vacation
Cc: Rich Kahn; Darren Indyke
Subject: GIV sale

Jeffrey

Thomas Huff the GIV buyer just called me,, As of two days ago, he told Gary that he would have to wholesale his Falcon 5= and Premier Jet Before committing to buying the GIV.,which was disappointi=g to hear.

I informed Thomas, once we install CPDLC on the GIV it will be much more att=active for a quick sale to others. He agreed, and is VERY excited to procee=.

Thomas spoke to his personal bank, who also uses Thomas's charter co=pany for Corperate use., The bank is willing to take his Falcon 50 and Premier jet as collateral and g=ve Thomas the loan to buy the GIV., they also gave Thomas 12months to sell h=s Aircraft, which doesn't effect us,.

Thomas also said, he would not tell the bank the aircraft is down for CPDLC i=stallation, he would rather close and just continue with the install.

Thomas mentioned, he is possibly willing to close before the install of the C=DLC, and offered a lease back at direct operating cost, (fuel) if you need t= use the plane while the G550 is down for interior Mx., Before the CPDLC in=tall starts.

The only open end portion is the airworthy maintenance items that are found d=ring the 36month inspection, that would be our responsibility to repair. =I'm not sure what price he will offer, at this point, Gary has told h=m we have a \$3.5M ask with CPDLC / 36month items completed.

Thomas mentioned, we are only a couple hundred thousand dollars apart, my gu=ss, he will start at \$3.2m and maybe come up to \$3.3m He never committed to a price he is willing to pay, I'm sure we will=hear something this evening or tomorrow at the latest,

Thomas mentioned there would be no pre-buy, he will use Wendy's pre=uy, and only request a maintenance test flight, and possible records resear=h only.

I await his offer and will fwd ASAP,

Wanted to keep you updated at this point

Thx
Larry

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