
From: Larry Visoski <[REDACTED]>
Sent: Wednesday, February 27, 2019 8:08 PM
To: Je vacation
Cc: Rich Kahn
Subject: Fwd: GIV update

Jeffrey

Thomas the GIV Buyer sent this e=ail to Gary, Appears he's going to make an offer,

Gary

thank you for se=tng up the meeting with Larry. He is a first class person and was very hel=ful. Larry stayed in the rain last night and spent several hours with me th=s morning going tip to tail with the aircraft. Please let the owner know wh=t a great help he was and you as well.

As you mentioned the ai=craft is in very good shape and presents itself wonderfully. I feel its a v=ry good aircraft and would like to work on a price with you to proceed. As I=mentioned to Larry I do not like to negotiate by picking on the airplane si=ply we just need to come up with a price that can work for the owner and ou= budget etc.

With the 36 month and avionics upgrade scheduled,=there are a couple of cosmetic items that we would like to have completed i= we proceed. A little bit of cabinet work (which I think is scheduled) and p=ssible LED cabin lights as they are intermittent. Also a few fuses in the c=ckpit need to be replaced. I think Larry mentioned they are around \$18 a pi=ce not a big deal but would be nice to replace during the 36 month.

As I mentioned to Larry, we are easy to deal with as the pre-buy has a=ready been completed. A status sheet, logbook and title review are ba=ically what we need to complete on our end.

I am on Delta know=but will call you when I land.

Thanks again,

Thomas=H. Huff
President,
Aviation Development Group

Sent from my iPhone<=div>

Begin forwarded message:

From: Gary Anzalone <[REDACTED]>=br/>Date: February 27, 2019 at 2:21:39 PM EST
To: [REDACTED]
Subject: Fwd: GIV<=r>

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Thanks again,

Thomas H. Huff
President,
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