
From: Larry Visoski <[REDACTED]>
Sent: Wednesday, February 27, 2019 8:08 PM
To: Je vacation
Cc: Rich Kahn
Subject: Fwd: GIV update

Jeffrey

Thomas the GIV Buyer sent this e-mail to Gary, Appears he's going to make an offer,

Gary

thank you for se=ting up the meeting with Larry. He is a first class person and was very hel=ful. Larry stayed in the rain last night and spent several hours with me th=s morning going tip to tail with the aircraft. Please let the owner know wh=t a great help he was and you as well.

As you mentioned the ai=craft is in very good shape and presents itself wonderfully. I feel its a v=ry good aircraft and would like to work on a price with you to proceed. As I=mentioned to Larry I do not like to negotiate by picking on the airplane si=ply we just need to come up with a price that can work for the owner and ou= budget etc.

With the 36 month and avionics upgrade scheduled,=there are a couple of cosmetic items that we would like to have completed i= we proceed. A little bit of cabinet work (which I think is scheduled) and p=ssible LED cabin lights as they are intermittent. Also a few fuses in the c=ckpit need to be replaced. I think Larry mentioned they are around \$18 a pi=ce not a big deal but would be nice to replace during the 36 month.

As I mentioned to Larry, we are easy to deal with as the pre-buy has a=ready been completed. A status sheet, logbook and title review are ba=ically what we need to complete on our end.

I am on Delta know=but will call you when I land.

Thanks again,

Thomas=H. Huff
President,
Aviation Development Group

Sent from my iPhone<=div>

Begin forwarded message:

From: Gary Anzalone <[REDACTED]>=
Date: February 27, 2019 at 2:21:39 PM EST
To: [REDACTED]
Subject: Fwd: GIV<=r>

Greg, thank you for setting up the meeting with Larry. He is a first class person and was very helpful. Larry stayed in the rain last night and spent several hours with me this morning going tip to tail with the aircraft. Please let the owner know what a great help he was and you as well.

As you mentioned the aircraft is in very good shape and presents itself wonderfully. I feel it's a very good aircraft and would like to work on a price with you to proceed. As I mentioned to Larry I do not like to negotiate by picking on the airplane simply we just need to come up with a price that can work for the owner and our budget etc.

With the 36 month and avionics upgrade scheduled, there are a couple of cosmetic items that we would like to have completed if we proceed. A little bit of cabinet work (which I think is scheduled) and possible LED cabin lights as they are intermittent. Also a few fuses in the cockpit need to be replaced. I think Larry mentioned they are around \$18 a piece not a big deal but would be nice to replace during the 36 month.

As I mentioned to Larry, we are easy to deal with as the pre-buy has already been completed. A status sheet, logbook and title review are basically what we need to complete on our end.

I am on Delta now but will call you when I land.

<=span>

Thanks again,

Thomas H. Huff
President,
Aviation Development Group

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