
From: Larry Visoski <████████>
Sent: Monday, February 25, 2019 8:12 PM
To: Je vacation
Cc: Darren Indyke; Rich Kahn
Subject: Fwd: N722JE Previous Discrepancies

Jeffrey

The earliest AAG Helicopter In P=ughkeepsie NY can start the prebuy inspection package is April 29th now, Originally Aetna had a Mx slot for April 22nd however AAG is totally=booked And pushed the input put April 29th start date,, Obviously=Aetna was hoping to close the end of the 1st quartet March 31st., There are other Sikorsky service centers, but AAG is th= best.

Sterling Aviaiton in PA, and Summit in Delawar=, Aetna uses AAG.

Matt the=broker and Aetna was asking to close by end of March.

<=iv>Prebuy Inspection package is large, 12month Annual 3= month main rotor inspection
300/600 hour engine inspection
=div>1250 hour inspection bearing inspection are all due in April.

Should we insist on A=G for prebuy?

Thx
Larry

Sent from my iPhone

Begin forwarded message:

From: Matt Walter <████████> <mailto:matt.walter@guardi=njet.com> >
Date: February 25, 2=19 at 2:35:59 PM EST
To: "Larry Visoski (████████<mailto:lvjet@=ol.com>)" <████████> <mailto:████████> >
Subject: N722JE Previous Discrepancies

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Larry – I had John Keating, who is/was AETNA =80 s Director of Maintenance look into the invoices for the last 3 years a= AAG. Below is his response. This I think is very helpful for you to s=e in deciding on the level of inspection since it doesn't appear there will be a huge amount of discrepancies if y=u do this work post-closing. The inspections you're asking for will=take 6 weeks which is why I'd like to brainstorm on an alternative w=y to get this done. Let me know your thoughts.

"I have gone thru the invoices for the last 3 years at AAG. Each year the inspection package was different. Some years were more work than others based on hourly and calendar inspection requirements. AAG doesn't list the discrepancies against a particular inspection. I can't break down costs against just a 12 month or a 600 hour inspection. The following is the total discrep cost for each year. You will see that the larger work packages have a corresponding increase in discrepancy cost. From this data I think you could extract a reasonable estimate of discrepancy resolution for a 12 month\600 hour inspection.

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2016 3,6,12,24, and 36 month calendar. 25,50,100, and 300 hour inspections. =
\$10,356 discrepancy cost.

2017 3,6 and 12 month calendar. 600 hour inspection. &nbs=; &n=sp;
= &nbs=; \$6,159 discrepancy cost.

2018 3,6,12 and 24 month calendar. 500 and 900 hour inspections. &nb=p;
= \$20,67 discrepancy cost.

=/i>

Let me know if you would like any additional data."

Thank you,

Matt Walter, CPA

Sales Director

Guardian Jet

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