
From: Larry Visoski <[REDACTED]>
Sent: Monday, February 25, 2019 8:12 PM
To: Je vacation
Cc: Darren Indyke; Rich Kahn
Subject: Fwd: N722JE Previous Discrepancies

Jeffrey

The earliest AAG Helicopter In Poughkeepsie NY can start the prebuy inspection package is April 29th now, Originally Aetna had a Mx slot for April 22nd however AAG is totally booked And pushed the input put April 29th start date,, Obviously Aetna was hoping to close the end of the 1st quartet March 31st., There are other Sikorsky service centers, but AAG is the best.

Sterling Aviation in PA, and Summit in Delaware, Aetna uses AAG.

Matt the broker and Aetna was asking to close by end of March.

<div>Prebuy Inspection package is large, 12month Annual 3 month main rotor inspection
300/600 hour engine inspection
</div>1250 hour inspection bearing inspection are all due in April.

Should we insist on AAG for prebuy?

Thx
Larry

Sent from my iPhone

Begin forwarded message:

From: Matt Walter <[REDACTED] <mailto:matt.walter@guardianjet.com>>
Date: February 25, 2019 at 2:35:59 PM EST
To: "Larry Visoski ([REDACTED] <mailto:lvjet@aol.com>)" <[REDACTED] <mailto:[REDACTED]>>
Subject: N722JE Previous Discrepancies

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Larry – I had John Keating, who is/was AETNA's Director of Maintenance look into the invoices for the last 3 years as AAG. Below is his response. This I think is very helpful for you to see in deciding on the level of inspection since it doesn't appear there will be a huge amount of discrepancies if you do this work post-closing. The inspections you're asking for will take 6 weeks which is why I'd like to brainstorm on an alternative way to get this done. Let me know your thoughts.

"I have gone through the invoices for the last 3 years at AAG. Each year the inspection package was different. Some years were more work than others based on hourly and calendar inspection requirements. AAG doesn't list the discrepancies against a particular inspection. I can't break down costs against just a 12 month or a 600 hour inspection. The following is the total discrep cost for each year. You will see that the larger work packages have a corresponding increase in discrepancy cost. From this data I think you could extract a reasonable estimate of discrepancy resolution for a 12 month/600 hour inspection.

2016 – 3,6,12,24, and 36 month calendar. 25,50,100, and 300 hour inspections. = \$10,356 discrepancy cost.

2018 3,6,12 and 24 month calendar. 500 and 900 hour inspections. p;
\$20,=67 discrepancy cost.

Let me know if you would like any additional data."

Matt Walter, CPA

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