
From: Richard Kahn <[REDACTED]>
Sent: Wednesday, February 27, 2019 6:41 PM
To: Jeffrey Epstein
Subject: Fwd: ASU Origins to MIT Media Lab - Enhanced Education

Richard Kahn
HBRK Associates Inc.
[REDACTED]

Begin forwarded message:

From: =/b>Virginia DeSanto <[REDACTED]>

Subject: =/b>RE: ASU Origins =o MIT Media Lab - Enhanced Education

Date: =/b>February 27, 2019 at 11:34:31 =M EST

To: =/b>Richard Kahn <[REDACTED]>

Cc: Gretchen Buhlig <[REDACTED]>, Helen Pearson <[REDACTED]>

Explanations to your questions are in red =elow.

Thanks,
Ginny

Virginia (Ginny) =eSanto, CPA, CGMA
Chief=Financial Officer and Treasurer
[REDACTED]

ASU=Enterprise Partners
ASU Foundation – University =ealty
Skysong Innovations – ASURE – RCASU

From: Richard Kahn <[REDACTED]>
Sent: Wednesday, February 27, 2019 7:26 AM
To: Virginia DeSanto <[REDACTED]>
Cc: Gretchen Buhlig <[REDACTED]>; =elen Pearson <[REDACTED]>
<mailto:[REDACTED]>
Subject: Re: ASU Origins to MIT =edia Lab - Enhanced Education

i reviewed the spreadsheet and do not =nderstand the following:

a) way was =oundation A included in return of proceeds when their gifts were from =009-2015

In Dr. =rauss's termination agreement from ASU, it was committed that =e allow for the refund of gifts that fall into 2 categories:

1. Any donor who gave \$4000 or more since 1/1/2017 would be =onsidered eligible for refund of those gifts;
2. Any donor who gave \$300,000 or more since 2010 would be =onsidered eligible for refund of those gifts.

Therefore we =included all of Foundation A's gifts. There were over 500 =ndividual gifts into the project account and of them, there were only 2 =hat exceeded the \$300,000 amount during fiscal year 2010 - 2019. =owever, it is a moot point since Foundation A did not request a refund =r redirection.

b) it =ppears that only 707,122 was redistributed however your schedule shows =,209,479 remains

The =ermination agreement also stated that ASU Foundation would determine =ow much of the gifts were considered unspent. It was determined =hat 35% (796,509) of the gifts given throughout the 10 years =emained unspent and that of the total amount of gifts given 76% related =o the 2 large gifts.

The 707,122 is =he amount that is eligible for refunding. We received around 10 =equests for refund and we allowed certain donors (led by you) to =edirect their donations to MIT Media, which we agreed to in the spirit =f cooperation. The funds remaining in the account, after all refunds =nd redirections are completed, is considered to be from other donors =ho have not requested refunds or who were ineligible to make that =equest.

&nb=p; Please remember that there is no legal requirement for the =oundation to refund or re-direct gifts since all gifts are =rrevocable.

please =dvise
thank you

Richard Kahn
HBRK Associates Inc.

[REDACTED]

On Feb 19, 2019, at 11:54 AM, Virginia =eSanto <[\[REDACTED\]](mailto:[REDACTED])>
<mailto:[REDACTED]> > wrote:

Please see below and attached. In =he spreadsheet, you can see that there were 2 donors whose remaining =unds added together totaled the \$607 (cell J-26). The part that =elated to the Black's gift is marked as Foundation B which =otalized \$467.150.08 (cell I-26).

Thanks,
Ginny

Virginia =Ginny) DeSanto, CPA, CGMA
Chief Financial Officer =nd Treasurer
[REDACTED]

<image001.jpg>

ASU Enterprise =artners
ASU=Foundation – University Realty
Skysong =nnovations – ASURE – RCASU
[REDACTED]

From: Virginia =eSanto
Sent: Monday, January 14, 2019 =:57 PM
To: 'Richard Kahn' <[\[REDACTED\]](mailto:[REDACTED])>; =retchen Buhlig <[\[REDACTED\]](mailto:[REDACTED])>
<mailto:[REDACTED]>>
Cc: Helen=Pearson <[\[REDACTED\]](mailto:[REDACTED])> <mailto:[REDACTED]>>;
[REDACTED]
Subject: RE: ASU Origins to MIT =edia Lab - Enhanced Education

Dear Mr. Kahn,

I =eceived your voicemail as well as your request below. I'm sorry =t's been a bit for me to respond. I have been in meetings =ll morning and was traveling last week, so there has been a lot to =atch up on.

I thought it would be =ood to share with you our method for thinking through many gifts that =ame in for the Origins Project, some of which have been spent on work =t ASU on the project and some that remain unspent.

We have received over 200 gifts for this project since 2009 totaling \$3.3 million. Since the numerous gifts come in with various timings and amounts and the use of the funds also happens with various timing and amounts, it is not practical to provide an exact accounting first in/first out to see which actual dollars were spent. So instead, we looked at the data for natural break points to estimate how much of the remaining funds might be available.

In negotiations with Dr. Krauss, we agreed that if requested we would return gifts to donors based on the following criteria. Please notice that in doing so, we are assuming that the earlier gifts would likely be spent in total and later gifts might have some portion left over.

1. Criteria A – we would return 100% of certain gifts (greater than \$4000 each donation) that were received after 7/1/2017, if requested by the donor.

2. Criteria B – we would return some percentage of the very large gifts (greater than \$300k cumulative from one donor) based on a calculation of how much might be left of the original gift.

For Enhanced Education's request below, Criteria A would apply and we have agreed to refund or redirect the \$25,000 gift that we received on 7/3/2017. The earlier gifts from them are presumed spent. Thank you for providing the letter from them.

On the attached spreadsheet, I am sharing the calculation for Criteria B. The calculation looks at the amount of very large gifts to total gifts and the amount of total gifts that remain unspent. Using that information it determines that of the \$2.6 m of very large gifts, \$607k remains unspent and that amount is pro-rated between the two qualifying very large donors. The Leon Black Family Foundation is represented as Foundation B on this spreadsheet.

I'm sorry for the confusion between conversations and the calculated amount. As a nonprofit and in considering our fiduciary responsibility to all donors and to the institution we exist to support (ASU), this is the fairest approach. We have decided to allow re-direction of the remaining gift funds in place of a refund of the remaining gift funds in an effort to accommodate the needs of the donors.

Thank you for the support provided to ASU while Dr. Krauss's work was conducted here. Please feel free to contact me again at [REDACTED] or via reply to this email if you have any questions.

Thanks,
Ginny

Virginia (Ginny) DeSanto, CPA, CGMA
Chief Financial Officer and Treasurer
[REDACTED]

<image001.jpg>

ASU Enterprise Partners
ASU=Foundation – University Realty
Skysong Innovations – ASURE – RCASU
[REDACTED]

From: Richard Kahn <[REDACTED]<mailto:[REDACTED]>>>
Sent: Monday, January 14, 2019 1:53 AM

To: Gretchen Buhlig <[REDACTED]>
Cc: Virginia DeSanto <[REDACTED]>
Subject: Re: ASU Origins to MIT Media Lab - Enhanced Education

Thank you Gretchen.

Ginny =lease advise when I can expect as i would like to finalize ASAP. Thank =ou.

Richard Kahn
HBRK Associates Inc.
[REDACTED]

On Jan =4, 2019, at 10:50 AM, Gretchen Buhlig <[REDACTED]> =rote:

Mr.=Kahn,
I have asked Ginny =eSanto, ASUF Treasurer, to send you the calculation for the Black =amily contribution to the Origins Project.

Thanks,
Gretchen

Gretchen Buhlig
CEO, ASU =oundation
<image001.jpg>
TOGETHER, OUR POTENTIAL IS LIMITLESS
[REDACTED]

From: Richard Kahn <[REDACTED]>
Sent: Monday, January 14, 2019 =:42 AM
To: Gretchen Buhlig <[REDACTED]>
Subject: Re: ASU Origins to MIT Media Lab - Enhanced Education

can you please send the =alculation this am..
thank =ou

rich

On Fri, Jan =1, 2019 at 5:05 PM Gretchen Buhlig <[REDACTED]> =rote:

Thank you for the Enhanced Education =uthorization. I will send the Black calculation on Monday.

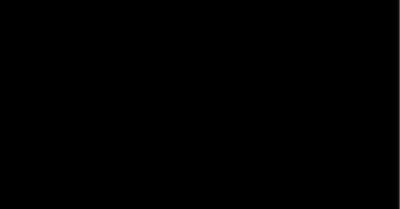
Sent from my iPhone

On Jan 11, 2019, at 12:41 PM, Richard Kahn <[\[REDACTED\]](#)>
<mailto:[\[REDACTED\]](#)> > wrote:

attached is the signed authorization from Enhanced Education

regarding Leon Black can you please provide calculation on the 467,150 amount to be transferred as Mr Epstein was under the impression from previous conversations that the amount was closer to 700,000

thank you

Richard Kahn
HBRK Associates Inc.


Begin forwarded message:

<mailto:[\[REDACTED\]](#)>

From: Richard Kahn <[\[REDACTED\]](#)>

Subject: MIT

Date: January 1, 2019 at 2:28:53 PM EST

To: Rich Kahn = ICE <[\[REDACTED\]](#)>

<mailto:[\[REDACTED\]](#)>

<image002.jpg>

Richard Kahn
HBRK Associates Inc.


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<Book1.xlsx>

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