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**From:** jeffrey E. <jeevacation@gmail.com>  
**Sent:** Thursday, June 14, 2018 1:29 PM  
**To:** Richard Kahn; Paul Barrett  
**Subject:** Re: BAML Insight: NASPERS discount, XOM inflection, PCG scenarios, AMX hosted CEO, RENAULT spec-sit, ACC upgrade, GENE editing, GDPR idea, SMG short.

same advice to the butcher in columbus ohio --- silly =/div>

On Thu, Jun=14, 2018 at 9:25 AM, Richard Kahn [REDACTED]  
><=span> wrote:

<=iv id="m\_84748629531737629AppleMailSignature">  
Richard Kahn  
HBRK Associates Inc.  
575 Lexington Avenue, 4th Floor  
<<https://maps.google.com/?q=575+Lexington+Avenue,+4th+Floor+New+York,+NY+10022&entry=3Dgmail&source=g>>  
N=w York, NY 10022  
<<https://maps.google.com/?q=575+Lexington+Avenue,+4th+Floor+New+York,+NY+10022&entry=gmail&source=g>>  
[REDACTED]

Begin forwarded message:

From: "E=s, Amanda" [REDACTED]  
Date: June 14, 2018 at 9:04:20 AM =DT  
To: "Rich Kahn" [REDACTED]  
Subject: =/b> BAML Insight: NASPERS discount, XOM inflection, PCG scenarios, AMX =osted CEO,  
RENAULT spec-sit, ACC upgrade, GENE editing, GDPR idea, SMG sho=t.  
Reply-To: "Ens, Amanda" [REDACTED]

</=iv>

N=SPERS: BUY. FINALLY CLOSING THE DISCOUNT? =/p>

Holding company wit= stakes in high quality Internet properties around the world including Ten=ent, Mail.ru  
<<http://Mail.ru>> and Delivery=Hero. Key issue is the 45% discount NAV never seems to close (chart 1). Pa=t 3 months  
Naspers crystallized over \$12bn realizing impressive returns =3D 5,500x on Tencent and 3.7x on Flipkart. Zero impact on  
the discount for=2 reasons 1) limited visibility on use of proceeds and no buybacks 2) flow= have not been helpful as  
South African investors materially reduced their=ownership in Naspers. Why Buy now? 3 upcoming catalysts. 1) We  
think the c=mpany will change mgmt. incentive compensation at AGM August 2018 similar =o the strategy Altaba use=  
with a bonus multiplier. 2) With \$10b in cash mgmt can unbundle legacy pay TV business (worth \$8b) =s company is less

dependent on cash flows. 3) Buyback debate. Asset dispos=ls have had no impact on the discount. \$5bn buyback is self-help tool that=would close discount 2% a needed move in right direction. PO 4,800 ZAR based on SOTP applying 30% holdco discount. 40% upside. Catalyst AGM in Augu=t. Note.

<<http://rsch.baml.com/r?q=81DFccB5G7WH=XlzUwWEZg&e=richardkahn12%40gmail.com&h=rxyvOw>>

<=>

EXXON: BUY. MGMT SUCCEEDING IN CHANGING DIALOG=E = VALUE & GROWTH.

In a rare event for the market, we hosted US1-rated XOM last we=k. We're comfortable with our street-high PO as mgmt. remain commi=ted toward plans to double FCF by 2025 vs under investment risk by the oth=r 'majors'. Following relative underperformance post 4Q, we believ= the market's beginning to come around. Rather than buybacks &=de-leverage at the bottom, XOM was investing through-the-cycle, granting t=em the opportunity/flexibility to now high-grade their portfolio, while ac=elerate opportunities to rationalize non-core assets. Growth is ratable, c=mmencing in 2H18 with milestones to underpin confidence in delivery. Pace =f Permian activity alone = earlier inflection? = parallel to catalyst =nderpinning CVX's 2016 turnaround. Note. <=u>

=span style="font-size:10.0pt;font-family:"Verdana",sans-serif"=

AMX: HOSTED CEO. WORST IS BEHIND. MARGIN EXPANSION. =ELEVERAGING. 29% UPSIDE.

For just the 2nd time in =7 years. Key messages: worst of competition/regulation is behind th=m. Scope to drive margins from low-30's to low-40's. Data =emand robust. Dragging business either 1) losing relevance or 2) inflec=ing. Consolidated revenue/EBITDA can +2/6% CAGR through 2020E, resp=ctively... AND EBITDA is diversified. Mexico 30%. Brazil 20%. US=/EUR markets 25%. Remainder spread. Despite high exposure to hard currency= B/S is diversified and at 2x (with plans to go to 1.5x by 1H19). Post 23%=pullback stock trading at 5.4x EBITDA and 7.3% FCF. \$20 target = 29% ups=de. Note <<http://rsch.baml.com/r?q=ACSc82buQ9drSKvMkF=uVQ&e=richardkahn12%40gmail.com&h=1m2spw>> .

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<=pan style="font-size:10.0pt;font-family:"Verdana",sans-serif">=ENault: SPEC SITS BUY. MARKET P=ICING NEAR ZERO FOR MERGER. ASYMMETRIC RISK/REWARD.</=>

High conviction from BAML Special Sits in London. Risk-reward no= asymmetric. We see downside to €75-80 if the event it's r=led out vs. €95-125 upon a merger. Catalyst = Annual meeting tom=rrow. Market currently pricing in NEAR ZERO probability of merger w=th Nissan. WE SAY: CEO's start/stop narrative on the merger has wi=ed out the perceived optionality. This is posturing for the deal. Renault =eeds the deal to unlock its punitive HoldCo discount. Nissan needs it as well. Full write up with SoTP assumptions available. =/span>=span style="font-size:10.0pt;font-family:"Verdana",sans-serif"=lang="EN-GB">Note.

<<https://rsch.baml.com/r?q=8ZROqhUIThXRTm2d8GGmkA=amp;e=richardkahn12%40gmail.com&h=yrZA0A>> <=href="https://markets.ml.com/disclosures/ir?id=InnEI9uQaPA%3d" target=3D"\_blank">MAR.=span style="font-size:10.0pt;font-family:"Verdana",sans-serif"=lang="EN-GB">

=/u>

OTHERS: ACC upgrade. <<http://rsch.baml.com/r?q=2tTH04Bal=6VynUBvTWj-Q&e=richardkahn12%40gmail.com&h=R7E0dA>> <=span>SMG short (ask for write-up).

<<http://rsch.baml.com/r?q=YpafeK9lqifShFI3w!Fk=A&e=richardkahn12%40gmail.com&h=xc!R4g>> =A0AG GENE-

EDITING data point.

<<http://rsch.baml.com/r?q=TNwhKLpQ5XOnutOgS8gc=w&e=richardkahn12%40gmail.com&h=9XEz1Q>> GDPR update,  
buy CYBR. <<http://rsch.baml.com/r?q=JF0qSRBf9EJ!=hU3!NyxBg&e=richardkahn12%40gmail.com&h=SxJstQ>>

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