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**From:** Larry Visoski <████████>  
**Sent:** Thursday, March 28, 2019 2:30 PM  
**To:** Je vacation  
**Cc:** Darren Indyke; Rich Kahn  
**Subject:** GIV sale update

Jeffrey

Thomas the GIV buyer called me last night, we had a lengthy conversation. Last Week his father had quadruple bypass surgery in Atlanta, and recovering=well, he is now focused on moving fwd with GIV purchase.

Thomas informed he was pleased with the records review, the only issue, as I=expected, was the FDR, (Flight Data Recorder) that is not installed and req=ired for FAR135 Charter ops in Europe. (My guess, this is why Wendy'= buyer went silent as well).

Thomas proposes that we split the cost of the FDR, \$320k and discount the pr=ce \$150k. Keeping the same terms as before which included charter hours for=your use when needed.

I told Thomas to speak with Gary and present this offer in writing, and I wo=ld present to you, to see if this would be acceptable.

Thomas was very honest with me, and told me that he would not install the FD= at this time, his plan would be to find a used FDR and install it at a lat=r date since many GIV's are being parted out, that he could maybe f=nd a used discounted FDR unit for less money.

Thomas said he would certainly charter the aircraft to Europe, however since=he is an owner/operator, he could travel to Europe under FAR 91 regulations=as we do, his current clients are part owners and friends.

I hope to have Thomas's official offer by tomorrow for your consider=tion.

Thx,  
Larry

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