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**From:** Larry Visoski <[REDACTED]>  
**Sent:** Monday, August 7, 2017 5:08 PM  
**To:** Je vacation  
**Cc:** Rich Kahn  
**Subject:** Fwd: Paint VIP all shade

Jeffrey

Below is Rusty's comments from SAV engineering , Appears \$20k to \$35k if you can accept a single switch locate= at VIP station for "All Shade Down/up"

From Rusty;

La=ry,

here is an excerpt of an email from the S=V Business office and some budgetary figures for the Shade control at the V=P seat.....

"This will require a new switch pan=l and software mods to the CMS system. Estimate is \$40k-\$60k depending on w=ether or not Gulfstream can find an existing RC panel, which would preclude=the custom design NRE.

If you're okay with a standalone swit=h under the ledge lid I should be able to shave more off the price point. &=bsp;Estimate would be \$20-\$35k."

Let me know your thoughts =80 .

Rusty Cramer  
Regional Sales Manager  
South Florida</=pan>

Sent from my iPhone

Begin forwarded message:

<=r>

From: "Cramer, Rusty" <[REDACTED]>  
Date: August 7, 2017 at 1:02:39 PM EDT  
To: [REDACTED]  
Subject: Re: Paint

</=lockquote>

Larry, here is an excerpt of=an email from the SAV Business office and some budgetary figures for the Sh=de control at the VIP seat.....

"This will require a new switch panel and software mods to the CM= system. Estimate is \$40k-\$60k depending on whether or not Gulfstream can f=nd an existing RC panel, which would preclude the custom design NRE.=br>

If you're okay with a standalone switch under the ledge lid I should be able to shave more off the price point. Estimate would be \$20-\$35k."

Let me know your thoughts....

<=pan>Rusty Cramer  
Regional Sales Manager  
South Florida

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