
From: jeffrey E. <jeevacation@gmail.com>
Sent: Thursday, July 13, 2017 4:33 PM
To: Larry
Subject: Re: BBJ

Send ; Josh , not close . Silly =ounter

On Thu, Jul 13, 2017=at 11:25 AM Larry <[REDACTED]> >; wrote:

Co=nter from Josh ref BBJ

Sent from my iPad

Begin =orwarded message:

From:=Josh Mesinger <[REDACTED]>>>
Date: July 13, 2017 at 11:08:34 AM EDTTo: Larry Visoski <[REDACTED]>>>
Cc: Jay Mesinger <[REDACTED]>
Subject: RE: BBJ

Larry,

Thank you for your offe= on the BBJ. We have discussed it with the seller and they have auth=rized the following two options as their counteroffer:

- 1) \$20.5M plus his G-IV
- 2) =22.5M and no trade-in

We hope that one of=these two options will be acceptable. I know that you have been usin= the Royal Jet BBJ as a benchmark for values, however, there are significa=t differences in the two aircraft and their respective values. No ot=er BBJs available for sale in the world check all of the boxes that ours d=es.

- Delivered with a fresh C1 Check in=pection and all associated due list items
- 7 Aux Tanks =the RJ aircraft has 5)
- U.S. based and registered making=the ease of entry into service and acquisition significantly easier and le=s expensive
- FANS 1/CPDLC, TCAS 7.1 and ADS-B Out (being=installed during the C1 inspection at the seller's cost)
- Good interior cosmetics with a 16 passenger VIP configuration includi=g a stateroom with a large lav and shower and a guest bedroom with two bed=, extensive interior baggage/storage and a large galley
</pan>

Let me know if you have questions about the aircraft or need=any additional information that we can provide as you consider this great =options. Best, Josh

=blockquote type="cite">

Josh Mesinger, Vice President
Mesinger Jet Sales
3025 47th Street, Suite D2, Boulder, CO 80301

Office: [REDACTED]
[REDACTED] m>
A Legacy Of Aviation Innovation

-----Original Message-----

From: Larry Visoski [mailto:lvjet@aol.com]
Sent: Wednesday, July 12, 2017 7:42 AM
To: Josh Mesinger <[REDACTED]>
Subject: Re: BBJ

Thx Josh

<=pan> it makes little difference to Mr. Epstein what "value" the IV has to your seller, that is his offer and he believes the market for BBJ's of your vintage is \$17M, he won't raise it.

Keep me posted

Thx

Larry

Sent from my iPhone

wrote:

On Jul 11, 2017, at 10:57 PM, Josh Mesinger <[REDACTED]> >>

=span>Thanks for your email. I will discuss with the seller. I don't see

this working at a=\$4M value for your aircraft, but I'll see what

interest they have and at what fmv level. =osh

Josh Mesinger, Vice President

Mesinger Jet Sales

3025 47th St., Suite D2, Boulder, CO 80301

On Jul 11, 2017, at 8:42 PM, Larry Visoski=<[REDACTED]> >;
wrote:

wrote:

Hi Josh.,

Mr. Epstein has authorized an offer of \$15M plus his GIV. I checked comps and it appears \$4M or a little more is value. We can close quickly, at this price. As you know we are looking at another BBJ so if your client wants to sell. I would advise moving quickly, I'm sure you have discovered that there are extremely few real buyers out here.

Best,

=/blockquote>

Larr=

Sent from my =Phone

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◆=A0 please note

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