
From: jeffrey E. <jeevacation@gmail.com>
Sent: Thursday, July 13, 2017 4:45 PM
To: Larry
Subject: Re: BBJ

Josh , I'm afraid you put the 650 deal at risk =C2 as well

On Thu, Jul 13, 2017 at 12:32 PM jeffrey E. <jeevacation@gmail.com <mailto:jeevacation@gmail.com> > wrote:

Send ; Josh , not close . Silly counter

On Thu, Jul 13, 2017 at 11:25 AM Larry <[REDACTED] <mailto:[REDACTED]> > wrote:

=div dir="auto">
Counter from Josh ref BBJ

Sent from my iPad

Begin forwarded message:

From: Josh Mesinger <[REDACTED] <mailto:[REDACTED]> >
Date: July 13, 2017 at 11:08:34 AM EDT
To: Larry Visoski <[REDACTED]>
Cc: Jay Mesinger [REDACTED]
Subject: RE: BBJ

Larry,

Thank you for your offer on the BBJ. We have discussed it with the seller and they have authorized the following two options as their counteroffer:

1) \$20.5M plus his G-IV

2) \$22.5M and no trade-in

We hope that one of these two options will be acceptable. I know that you have been using the Royal Jet BBJ as a benchmark for values, however, there are significant differences in the two aircraft and their respective values. No other BBJs available for sale in the world check all of the boxes that ours does.

- Delivered with a fresh C1 Check inspection and all associated due list items
- 7 Aux Tanks (the RJ aircraft has 5)
- U.S. based and registered making the ease of entry into service and acquisition

significantly easier and less expensive

- FANS 1/CPDLC, TC=S 7.1 and ADS-B Out (being installed during the C1 inspection at the seller's cost)

- Good interior cosmetics with a 16 passenger VIP configuration including a stateroom with a large lav and shower and a guest bedroom with two beds, extensive interior baggage/storage and a large galley

Let me know if you have questions about the aircraft or need any additional information that we can provide as you consider this great options. Best, Josh

Josh Mesinger, Vice President
Mesinger Jet Sales
3025 47th St., Suite D2, Boulder, CO 80301

Website: www.jetsales.com
A Legacy Of Aviation Innovation

-----Original Message-----

From: Larry Visoski [mailto:]

Sent: Wednesday, July 12, 2017 7:42 AM

To: Josh Mesinger [mailto:] >

Subject: Re: BBJ

Thx Josh

it makes little difference to Mr. Epstein what the GIV has to your seller, that is his offer and he believes the market for BBJ's of your vintage is \$17M, he won't raise it.

Keep me posted

Thx

Larry

Sent from my iPhone

On Jul 11, 2017, at 10:57 PM, Josh Mesinger [mailto:] > wrote:
<[redacted]>

Thanks for your email. I will discuss with the seller. I don't see

this working at a \$4M value for your aircraft, but I'll see what

interest they have—and at what fmV level. Josh

Josh Mesinger, Vice President

Mesinger Jet Sales

325 47th St., Suite D2, Boulder, CO 80301

[REDACTED]

[REDACTED], www.jetsales.com

>=blockquote type="cite">

On Jul 11, 2017, at 8:42 PM, Larry Visoski <[REDACTED]>

<mailto:lvjet@aol.com> > wrote:

Hi Josh,

Mr. Epstein has authorized an offer of \$1M plus his GIV. I checked comps and it appears \$4M or a little more is value. We can close quickly, at this price. As you know we are looking at another BBJ, so if your client wants to sell. I would advise moving quickly, I'm sure you have discovered that there are extremely few real buyers out there.

>=blockquote>

Best

Larry

Sent from my iPhone

</=pan>

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◆=A0 please note

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please=note

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