
From: Richard Kahn [REDACTED]
Sent: Wednesday, June 28, 2017 8:29 PM
To: Michael Ross
Cc: Ann Rodriguez; Daphne Wallace
Subject: Re: Ocean pest

thank you

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue, 4th Floor
New York, NY 10022
tel 212-971-1306
fax 646-350-0954
cell [REDACTED]

On Jun 28, 2017, at 4:13 PM, Michael Ross [REDACTED] >wrote:

Yes
I will not let it happen again.
I really do get it now

Michael Ross

On Jun 28, 2017, at 4:10 PM, Richard Kahn [REDACTED] > wrote:

that is great however you should not fire existing company until everything is in place

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue, 4th Floor
New York, NY 10022
tel=212-971-1306
fax 646-350-0954
cel [REDACTED]

On Jun 28, 2017, at 4:07 PM, Michael Ross <[REDACTED]> wrote:

Steve is working on it today should have it tomorrow.

Michael =oss

On Jun 28, 2017, at 3:46 PM, =ichard Kahn [REDACTED]
[REDACTED] > wrote:

michael,

any update on revised contract as per =ur conversation this am?
daphne i saw that we =erminated orkin yet i have not seen a final contract that we all

are ok =ith

that seems very illogical...
michael please advise
thank =ou

Richard Kahn
HBRK =ssociates Inc.
575 Lexington Avenue, 4th =loor
New York, NY 10022
tel=212-971-1306
fax 646-350-0954
cell 917-414-7584

On Jun 27, 2017, at 10:13 AM, Richard Kahn <richardkahn12@gmail.com>

wrote:

any feedback =o report from your dialogue with ocean pest on relevant
concerns daphne =ddressed below

Richard Kahn
HBRK Associates Inc.
575 =exington Avenue 4th Floor
New York, NY 10022
tel 212-971-1306
fax 212-320-0381
cell [REDACTED]

On Jun 20, 2017, at 6:28 PM, Richard Kahn <richardkahn12@gmail.com>
wrote:

daphne thank =ou again for such a thorough analysis

michael =lease review below concerns with ocean pest and report back to =ll.. thank you

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022
tel 212-971-1306
fax 212-320-0381
cell [REDACTED]

On Jun 20, 2017, at 5:08 PM, Daphne Wallace <[REDACTED]> wrote:

Greetings Rich,

On the surface the \$16,800 per year for Orkin (\$1400 x 12 months), versus \$14,040 for Ocean Pest Control (if paid in advance) appears to be a positive saving for JE.

My concern are the unknowns:

The proposed quarterly exterior spray - not quoted as a package but per gallon, and they cannot calculate how many gallons at this time? Anticipating 30-60 gallons - \$27@ 45 gallons = \$1,215 x 4 = \$4,860

Unscheduled pop-up service calls - \$60/hr, dock to dock? Let's say 5 calls x \$60 x 2 hrs each call = \$600

Emergency service - \$120/hr? What is the difference between this service and the unscheduled pop-ups? So, we discover a hive of African bees - \$120/hr x 4 hrs to contain and remove = =480

The =2,760 you saved up front by switching to Ocean Pest is quickly consumed by the other features.

Anna says all issues she had with Orkin were addressed, they come when she calls and they have not billed for any of their unscheduled pop-up service calls or emergency calls.

On Tue, Jun 20, 2017 at 3:36 PM, Richard Kahn <richardkahn12@gmail.com> wrote:

can you please read as well and advise if you are ok to switch

thanks

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022
tel 212-971-1306 <tel:(212)%20971-1306>
fax 212-320-0381
cell [REDACTED]

Begin forwarded message:

From: =/b>Michael Ross <mrossusvi@gmail.com>

Subject: =/b>Ocean pest

Date: =/b>June 20, 2017 at 1:50:51 PM EDT

To: =/b>Richard Kahn [REDACTED] Daphne Wallace
[REDACTED]

Ocean Pest contract

Michael Ross

=