
From: Lvjet [REDACTED]
Sent: Monday, May 15, 2017 5:30 PM
To: jeevacation@gmail.com
Cc: richardkahr [REDACTED]
Subject: ERIC update

Jeffrey,

I spoke to Eric at length,. He compared his numbers to Gulfstream. I told him, Gulfstream has larger overhead, they are the OEM Manufacture... I think Rich us up next to request a overall Discount %..?

He agreed to do the Cockpit seats and Jump Seat for \$7,800 replacing the leather and Lamb, No painting,. keeping same Gray color to match the cockpit if you approve.(saving \$3,430).

I told Eric we do not need the following:

1- Crew Privacy curtain re-installed, \$2,022 2-Control Column boot \$1,460 3-Floor Covering \$4,419 4-Fwd Crew Lav Potty seat \$2,533 Savings \$13,864.00 from quote.,

As far as mid cabin Curtain,.

Eric informs:

36 hours of labor for manufacture (unsure of his shop Rate, at least \$85per hour?) \$3,060.00

8 yards of material \$1,400

(which includes \$150 shipping cost each way to flame proof)

(\$110 for Flame Treating)

\$60 Glue and misc shop supplies..

Eric said his profit margin on this curtain is \$998.00

Same for Galley Curtain,. less hours and material.

Potty seat, Leather Hide \$700 plus labor?

thx
larry