
From: Richard Kahn [REDACTED]
Sent: Monday, May 22, 2017 5:55 PM
To: jeffrey E.
Cc: Larry Visoski
Subject: Fwd: seat prices

please advise
thank you

Richard =ahn
HBRK Associates Inc.
575 Lexington =venue 4th Floor
New York, NY 10022

[REDACTED]

Begin forwarded message:

From: =/b>Eric Roth [REDACTED]

Subject: =/b>RE: seat =rices

Date: =/b>May 22, 2017 at 1:54:29 PM =DT

To: =/b>Richard Kahn [REDACTED]

Richard,

As noted, I recognize the =riginal number from the original breakdown of 4/25/17 and I believe we =ay have made a mistake then. This number was changed in all following revisions.

There have been so many =hanges in this proposal including changes to this particular cost code =tem 420.

Best Regards,

Eric

ERIC H. =OTH | PRESIDENT

[REDACTED] | www.intljet.com
<http://www.intljet.com/> <http://twitter.com/#!/intljet>

2221 Smithtown Avenue, Long Island MacArthur =irport, Ronkonkoma, New York 11779

From: Richard Kahn [REDACTED]
Sent: Monday, May 22, 2017 1:46 PM
To: Eric Roth [REDACTED]>
Subject: Re: seat prices

thank you for the detailed reply

attached below are the figures =ou sent me on 4-25-2017 which i believe shows 116,800 / 8 seats = =4,600

please advise

thank you

=

Richard=Kahn

HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022

[REDACTED]

From: "jeffrey=E." <jeevacation@gmail.com <mailto:jeevacation@gmail.com> >

Subject: Re: G550 sn 5173

Date: April =5, 2017 at 12:30:19 PM EDT

To: Eric =oth [REDACTED], Ivjet <[REDACTED]>, Richard Kahn [REDACTED] >

please copy larry and rich on all =mails

wrote:

On Tue, Apr 25, 2017 at 12:13 PM, =ric Roth [REDACTED] >

=

Date: 4.24.17

Client: JE

Aircraft: G550

Serial Number: 5173

soft goods

200 Cockpit Area

Price

201 Cockpit Headliner

\$ =,767.00

202 Window Line

\$ =,294.00

203 Upper Side Wall Panels

\$ =,256.00

204 Lower Side Wall Panels

\$ =,713.00

205 Glareshield

\$ =nbsp; 2,133.50

206 Bulkhead Panels

\$ =,058.00

207 Center pedestal

\$ =,074.00

208 Crew Seats

\$ 11,230.00

209 Control column boots

\$ =,459.50

210 Jepp storage

\$ &n=sp; 824.00

211 Crew privacy curtain

= \$ =,022.00

225 Floor Covering (Cockpit)

\$ =,419.00

230 Cockpit Paint / Touch up

\$ =,473.00

300 Entrance =rea

Price

301 Headliner Panels

\$ =,620.00

304 Airstair Treatment

\$ =nbsp; 4,580.00

311 Fwd Lavatory Upper Sidewall Panel

\$ =,098.00

314 R/H Fwd Lav Potty Seat

\$ =,533.00

320 Jumseat

\$ =,425.00

325 Floor Covering (Entryway)

\$ =,272.00

400 Main Cabin Area

Price

401 Headliner Panels

\$ =,825.00

402 R/H & L/H PSU / Valance Panels

\$ 13,535.00

406 Window Line Panels

\$ 13,915.00

409 Lower Side Panels

\$ =4,730.00

412 Fwd Cabin Bulkheads

\$ =,973.00

416 Aft Cabin Bulkheads

\$ =,973.00

420 Cabin Single Seats (8)

\$ 116,800.00

422 Divan(s) -2-

\$ 49,190.00

423 Divan End Arm Cabinets

\$ =,392.00

425 Floor Covering

= \$ 38,235.00

500 Galley Area

Price

501 Headliner Panels

\$ =,897.00

525 Floor Covering (Galley)

\$ &n=sp; 636.00

600 Aft Lavatory Area

Price

601 Headliner Panels

\$ =,897.00

606 Potty Seat & Shroud

\$ =,794.00

611 Aft Lavatory R/H Closet

\$ =,580.00

612 Aft Lavatory L/H Closet

\$ =,580.00

625 Floor Covering (Aft Lavatory)

\$ &n=sp; 848.00

700 Aft Baggage Area

Price

701 Recover Panels

= \$ 11,605.00

703 Baggage Door Vinyl Flap

\$ &n=sp; 737.00

725 Floor Covering

\$ =,772.00

730 Paint / Touch Up

\$ =,505.00

800 Miscellaneous

Price

801 Remove Interior / Inc. Inspection

\$ 14,500.00

802 Install Interior / Detail in =ircraft

\$ 33,050.00

803 Fire Blocking (jump, 3 materials in =ain)

\$ 50,820.00

804 Vertical / Composite Burn Cert.

\$ =,566.00

807 Maintenance Runner(s)

\$ =,134.00

829 Engineering / Certificate

\$ =,700.00

836 Exterior Paint - ballast for paint

\$ 5,020.00

\$ 485,460.00

woodwork & finish

800 Miscellaneous

Price

801 Remove Interior / Inc. Inspection

\$ 11,850.00

802 Install Interior / Detail in =ircraft

\$ 43,653.00

806 Woodwork (all plus finish)

\$ 373,267.00

808 Install Placards

\$ =,860.00

Hangar Rent

\$ 25,000.00

\$ 460,630.00

modifications

Mods

Price

317 Forward Crew Galley

\$ =,267.00

402 R/H & L/H PSU / Valance Panels - =loseout

\$ =,425.00

406 Window Line Panels

\$ =,789.00

407 R/H & L/H Drinkrail / Ledges

\$ =,572.00

410 Side Wall Tables (rare earth mag, =upports)

\$ 19,865.00

417 Aft Cabin Curtain (acoustic, track, =agnets)

\$ =,050.00

424 Credenza

\$ 14,975.00

427 Aft L/H Closet (new cabin)

\$ 22,340.00

502 Aft R/H Galley

\$ 15,410.00

503 Aft L/H Galley

\$ 21,090.00

602 L/H PSU / Valance Panel (mirror, hinged)

\$ =,115.00

605 Aft Lavatory Vanity

\$ 13,860.00

606 Potty Seat & Shroud (split, =avity)

\$ =,490.00

611 Aft Lavatory R/H Closet (toilet paper)

\$ =,071.00

814 110 VAC Outlets (fwd crew galley)

\$ =,761.00

815 Lighting System

\$ =,740.00

829 Engineering / Certification / structural =amp; elect.

\$ 85,490.00

\$ 251,310.00

options

Options 1

Bid Price

809 Metal Plating

\$ 56,470.00

Options 2

Bid Price

405 Inner Window Shades

\$ 38,640.00

Options 3

Bid Price

813 USB Ports

\$ 10,840.00

Options 4

Bid Price

420 Cabin Single Seats

\$ 27,610.00

On May 22, 2017, at 1:06 PM, Eric =oth [REDACTED] > wrote:

Richard,

I believe there may have been a =istake in the original break out number we provided.

As you can see below, after =initially discounting the cost per seat from Rev 2 to Rev 3, I have held =he cost per seat consistent- inclusive of all changes.

This aside, Jeffrey makes =ontinuous changes, so we are always shooting at a moving =arget.

No. of =eats	Price	&n=sp;	Per Seat =	Proposal =evision
-6-	=nbsp;	&n=sp;	\$104,560	\$17,427 &nb=p; Rev 2
-8-	=nbsp;	&n=sp;	\$122,106	\$15,263 &nb=p; Rev 3
-6-	=nbsp;	&n=sp;	\$91,580	\$15,263 &nb=p; Rev 4
-6-	=nbsp;	&n=sp;	\$91,580	\$15,263 &nb=p; Rev 5
-8-	=nbsp;	&n=sp;	\$122,106	\$15,263 &nb=p; Rev 6

Best Regards,

Eric

ERIC H. =OTH | PRESIDENT

<image007.jpg>

[REDACTED] | www.intljet.com
<http://www.intljet.com/> <image008.jpg> <http://twitter.com/#!/intljet> <image009.jpg>

2221 Smithtown Avenue, Long Island MacArthur =airport, Ronkonkoma, New York 11779

From: Richard Kahn [REDACTED]
Sent: Monday, May 22, 2017 11:47 AM
To: Eric Roth <[REDACTED]>
Subject: seat prices

In reviewing last few versions of =id i noticed that the seat prices keep changing in Main Cabin Area
=420)

Original quote had 8 seats in the =ain cabin area for \$116,800 which is \$14,600 per seat

Latest quote dated 5-19-2017 now =as 8 seats for \$122,106 which is \$15,263.25 per seat

I am not sure what caused this =rice increase as i know JEE originally talked about suede and or
=ashmere

Now I understand current path is =eather (2006 bentley color) which i understand to less expensive than
=revious two choices

Please advise

Thank you

=

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022



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