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**From:** Richard Kahn [REDACTED]  
**Sent:** Monday, May 22, 2017 5:55 PM  
**To:** jeffrey E.  
**Cc:** Larry Visoski  
**Subject:** Fwd: seat prices

please advise  
thank you

Richard Kahn  
HBRK Associates Inc.  
575 Lexington Avenue 4th Floor  
New York, NY 10022  
[REDACTED]

Begin forwarded message:

From: Eric Roth [REDACTED]

Subject: RE: seat prices

Date: May 22, 2017 at 1:54:29 PM EDT

To: Richard Kahn [REDACTED]

Richard,

As noted, I recognize the original number from the original breakdown of 4/25/17 and I believe we may have made a mistake then. This number was changed in all following revisions.

There have been so many changes in this proposal including changes to this particular cost code item 420.

Best Regards,

Eric

ERIC H. ROTH | PRESIDENT

[REDACTED] | [www.intljet.com](http://www.intljet.com)  
<<http://www.intljet.com/>> <<http://twitter.com/#!/intljet>>

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2221 Smithtown Avenue, Long Island MacArthur Airport, Ronkonkoma, New York 11779

From: Richard Kahn [REDACTED]  
Sent: Monday, May 22, 2017 1:46 PM  
To: Eric Roth [REDACTED]  
Subject: Re: seat prices

thank you for the detailed reply

attached below are the figures you sent me on 4-25-2017 which i believe shows 116,800 / 8 seats = 14,600

please advise

thank you

=

Richard Kahn

HBRK Associates Inc.  
575 Lexington Avenue 4th Floor  
New York, NY 10022



From: "jeffrey=E." <jeevacation@gmail.com <mailto:jeevacation@gmail.com> >

Subject: Re: G550 sn 5173

Date: April =5, 2017 at 12:30:19 PM EDT

To: Eric =oth [REDACTED], Ivjet <[REDACTED]>, Richard

Kahn [REDACTED] >

please copy larry and rich on all =mails

On Tue, Apr 25, 2017 at 12:13 PM, =ric Roth [REDACTED] >  
wrote:

=

Date: 4.24.17

Client: JE

Aircraft: G550

Serial Number: 5173

soft goods

200 Cockpit Area

Price

201 Cockpit Headliner

\$ =,767.00

202 Window Line

\$ =,294.00

203 Upper Side Wall Panels

\$ =,256.00

204 Lower Side Wall Panels

\$ =,713.00

205 Glareshield

\$ =nbsp; 2,133.50

206 Bulkhead Panels

\$ =,058.00

207 Center pedestal

\$ =,074.00

208 Crew Seats

\$ 11,230.00

209 Control column boots

\$ =,459.50

210 Jepp storage

\$ &n=sp; 824.00

211 Crew privacy curtain

= \$ =,022.00

225 Floor Covering (Cockpit)

\$ =,419.00

230 Cockpit Paint / Touch up

\$ =,473.00

300 Entrance =rea

Price

301 Headliner Panels

\$ =,620.00

304 Airstair Treatment

\$ =nbs; 4,580.00

311 Fwd Lavatory Upper Sidewall Panel

\$ =,098.00

314 R/H Fwd Lav Potty Seat

\$ =,533.00

320 Jumpseat

\$ =,425.00

325 Floor Covering (Entryway)

\$ =,272.00

400 Main Cabin Area

Price

401 Headliner Panels

\$ =,825.00

402 R/H & L/H PSU / Valance Panels

\$ 13,535.00

406 Window Line Panels

\$ 13,915.00

409 Lower Side Panels

\$ =4,730.00

412 Fwd Cabin Bulkheads

\$ =,973.00

416 Aft Cabin Bulkheads

\$ =,973.00

420 Cabin Single Seats (8)

\$ 116,800.00

422 Divan(s) -2-

\$ 49,190.00

423 Divan End Arm Cabinets

\$ =,392.00

425 Floor Covering

= \$ 38,235.00

500 Galley Area

Price

501 Headliner Panels

\$ =,897.00

525 Floor Covering (Galley)

\$ &n=sp; 636.00

600 Aft Lavatory Area

Price

601 Headliner Panels

\$ =,897.00

606 Potty Seat & Shroud

\$ =,794.00

611 Aft Lavatory R/H Closet

\$ =,580.00

612 Aft Lavatory L/H Closet

\$ =,580.00

625 Floor Covering (Aft Lavatory)

\$      &n=sp; 848.00

700 Aft Baggage Area

Price

701 Recover Panels

= \$    11,605.00

703 Baggage Door Vinyl Flap

\$      &n=sp; 737.00

725 Floor Covering

\$      =,772.00

730 Paint / Touch Up

\$      =,505.00

800 Miscellaneous

Price

801 Remove Interior / Inc. Inspection

\$    14,500.00

802 Install Interior / Detail in =ircraft

\$    33,050.00

803 Fire Blocking (jump, 3 materials in =ain)

\$    50,820.00

804 Vertical / Composite Burn Cert.

\$      =,566.00

807 Maintenance Runner(s)

\$      =,134.00

829 Engineering / Certificate

\$      =,700.00

836 Exterior Paint - ballast for paint

\$ 5,020.00

\$ 485,460.00

#### woodwork & finish

800 Miscellaneous

#### Price

801 Remove Interior / Inc. Inspection

\$ 11,850.00

802 Install Interior / Detail in aircraft

\$ 43,653.00

806 Woodwork (all plus finish)

\$ 373,267.00

808 Install Placards

\$ 860.00

#### Hangar Rent

\$ 25,000.00

\$ 460,630.00

#### modifications

#### Mods

#### Price

317 Forward Crew Galley

\$ 267.00

402 R/H & L/H PSU / Valance Panels - loseout



\$ =,425.00

406 Window Line Panels

\$ =,789.00

407 R/H & L/H Drinkrail / Ledges

\$ =,572.00

410 Side Wall Tables (rare earth mag, =upports)

\$ 19,865.00

417 Aft Cabin Curtain (acoustic, track, =agnets)

\$ =,050.00

424 Credenza

\$ 14,975.00

427 Aft L/H Closet (new cabin)

\$ 22,340.00

502 Aft R/H Galley

\$ 15,410.00

503 Aft L/H Galley

\$ 21,090.00

602 L/H PSU / Valance Panel (mirror, hinged)

\$ =,115.00

605 Aft Lavatory Vanity

\$ 13,860.00

606 Potty Seat & Shroud (split, =avity)

\$ =,490.00

611 Aft Lavatory R/H Closet (toilet paper)

\$ =,071.00

814 110 VAC Outlets (fwd crew galley)

\$ =,761.00

815 Lighting System

\$ =,740.00

829 Engineering / Certification / structural =amp; elect.

\$ 85,490.00

\$ 251,310.00

options

Options 1

Bid Price

809 Metal Plating

\$ 56,470.00

Options 2

Bid Price

405 Inner Window Shades

\$ 38,640.00

Options 3

Bid Price

813 USB Ports

\$ 10,840.00

Options 4

Bid Price

420 Cabin Single Seats

\$ 27,610.00

On May 22, 2017, at 1:06 PM, Eric Roth <[REDACTED]> wrote:

Richard,

I believe there may have been a mistake in the original break out number we provided.

As you can see below, after initially discounting the cost per seat from Rev 2 to Rev 3, I have held the cost per seat consistent- inclusive of all changes.

This aside, Jeffrey makes continuous changes, so we are always shooting at a moving target.

No. of Seats	Price	Per Seat	Proposal Revision
-6-	\$104,560	\$17,427	Rev 2
-8-	\$122,106	\$15,263	Rev 3
-6-	\$91,580	\$15,263	Rev 4
-6-	\$91,580	\$15,263	Rev 5
-8-	\$122,106	\$15,263	Rev 6

Best Regards,

Eric

ERIC H. ROTH | PRESIDENT

<image007.jpg>

[REDACTED] | www.intljet.com  
<http://www.intljet.com/> <image008.jpg> <http://twitter.com/#!/intljet> <image009.jpg>

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2221 Smithtown Avenue, Long Island MacArthur Airport, Ronkonkoma, New York 11779

From: Richard Kahn [REDACTED]  
Sent: Monday, May 22, 2017 11:47 AM  
To: Eric Roth <[REDACTED]>  
Subject: seat prices

In reviewing last few versions of email i noticed that the seat prices keep changing in Main Cabin Area  
(420)

Original quote had 8 seats in the main cabin area for \$116,800 which is \$14,600 per seat

Latest quote dated 5-19-2017 now has 8 seats for \$122,106 which is \$15,263.25 per seat

I am not sure what caused this price increase as I know JEE originally talked about suede and or  
ashmere

Now I understand current path is leather (2006 Bentley color) which I understand to be less expensive than  
previous two choices

Please advise

Thank you

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Richard Kahn  
HBRK Associates Inc.  
575 Lexington Avenue 4th Floor  
New York, NY 10022



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