
From: jeffrey E. <jeevacation@gmail.com>
Sent: Monday, May 22, 2017 5:56 PM
To: Richard Kahn
Subject: Re: seat prices

sign contract and begin

On Mon, May 22, 2017 at 1:55 PM, Richard Kahn <[REDACTED]> wrote:

please advise
than= you

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022
[REDACTED]

Begin forwarded message:

From: Eric Roth <eroth@intljet.com>

Subject: RE: seat prices

Date: May 22, 2017 at 1:54:29 PM EDT

=/div>

To: Richard Kahn <[REDACTED]>

Richard,

As noted, I recognize the original number from the original breakdown of 4/25/17 and I believe we may have made a mistake then. This number was changed in all following revisions.

420.

There have been so many changes in this proposal including changes to this particular cost code item

=p class="MsoNormal">

Best Regards,

=ric

ERIC H. ROTH | PRESIDENT

[REDACTED] | www.intljet.com <<http://www.intljet.com/>>
<<http://twitter.com/#!/intljet>> <<http://www.facebook.com/intljet>>

2221 Smithtown Avenue, Long Island MacArthur Airport, Ronkonkoma, New York 11779<=>

From: Richard Kahn ([REDACTED])
Sent: Monday, May 22, 2017 1:46 PM
To: Eric Roth ([REDACTED]) >
Subject: Re: seat prices

14,600</=>

attached below are the figures you sent me on 4-25-2017 which i believe shows 116,800 / 8 seats =

please advise

thank you

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022



From: "jeffrey E." <jeevacation@gmail.com <mailto:jeeva=ation@gmail.com> >=/u>

Subject: Re: G550 sn 5173

Date: April 25, 2017 at 12:30:19 PM EDT=/u>

To: Eric Roth <[REDACTED]>, Ivjet <[REDACTED]>
<[REDACTED]>, Richard Kahn <[REDACTED]>

please copy larry and rich on all emails=u>

On Tue, Apr 25, 2017 at 12:13 PM, Eric Roth <[REDACTED]>=A0[REDACTED]>
[REDACTED] wrote:

Dat=: 4.24.17

Cli=nt: JE

Air=raft: G550

Ser=al Number: 5173

soft goods

200 Cockpit Area<=> Pr=ce

202 Window Line<=u>

\$ 3,294.00

203 Upper Side Wall Panels</=>

\$ 3,256.00

204 Lower Side Wall Panels</=>

\$ 5,713.00

205 Glareshield</=> \$ 2,133.50

206 Bulkhead Panels</=>

\$ 3,058.00

207 Center pedestal</=>

\$ 1,074.00

208 Crew Seats

\$ 11,230.00<=>

209 Control column boots=u>

\$ 1,459.50

210 Jepp storage

\$ =C2◆ 824.00

211 Crew privacy curtain

\$ 2,022.00

225 Floor Covering (Cockpit)

\$ 4,419.00

230 Cockpit Paint / Touch up

\$ 1,473.00

300 =C2◆ Entrance Area

Pr=ce

301 Headliner Panels

\$ 2,620.00

304 Airstair Treatment

\$ 4,580.00

311 Fwd Lavatory Upper Sidewall Panel=u>

\$ 1,098.00

314 R/H Fwd Lav Potty Seat</=>

\$ 2,533.00

320 Jumpseat

\$ 8,425.00

325 Floor Covering (Entryway)<=>

\$ 1,272.00

400 Main C=bin Area

Pr=ce

401 Headliner Panels

\$ 9,825.00

402 R/H & L/H PSU / Valance Panels

\$ 13,535.00<=>

406 Window Line Panels<=p> \$ 13,915.00<=>

409 Lower Side Panels=/u>

\$ 14,730.00

412 Fwd Cabin Bulkheads=/p> \$ 3,973.00

416 Aft Cabin Bulkheads=/p> \$ 3,973.00

420 Cabin Single Seats (8)</=>

\$ 116,800.00

422 Divan(s) -2-<=p> \$ 49,190.00<=>

423 Divan End Arm Cabinets</=>

\$ 4,392.00

425 Floor Covering

\$ 38,235.00<=>

500 Galley Area

Pr=ce

501 Headliner Panels

\$ 1,897.00

525 Floor Covering (Galley)

\$ =C2 636.00

600 Aft Lavatory Area<=u>

Pr=ce

601 Headliner Panels

\$ 1,897.00

606 Potty Seat & Shroud<=u>

\$ 3,794.00

611 Aft Lavatory R/H Closet=/u>

\$ 4,580.00

612 Aft Lavatory L/H Closet=/u>

\$ 4,580.00

625 Floor Covering (Aft Lavatory)<=u>

\$ =C2 848.00

700 Aft Baggage Area</=pan>

Pr=ce

701 Recover Panels

\$ 11,605.00<=>

703 Baggage Door Vinyl Flap<=u>

\$ =C2◆ 737.00

725 Floor Covering

\$ 3,772.00

730 Paint / Touch Up

\$ 3,505.00

800 Miscellaneous

Pr=ce

801 Remove Interior / Inc. Inspection<=span>

\$ 14,500.00<=>

802 Install Interior / Detail in Aircr=ft

\$ 33,050.00<=>

803 Fire Blocking (jump, 3 materials in main=

\$ 50,820.00<=>

804 Vertical / Composite Burn Cert.

\$ 7,566.00

807 Maintenance Runner(s)

\$ 2,134.00

829 Engineering / Certificate<=>

\$ 1,700.00

836 Exterior Paint - ballast for paint

\$ 5,020.00

\$ 485,460.00

woodwork & finish

800 Miscellaneous

Pr=ce

801 Remove Interior / Inc. Inspection<=span>

\$ 11,850.00<=>

802 Install Interior / Detail in Aircr=ft

\$ 43,653.00<=>

806 Woodwork (all plus finish)<=>

\$ 373,267.00

808 Install Placards

\$ =A0 6,860.00

Hangar Rent

\$ 25,000.00=/span>

\$ 460,630.00

modifications

Mods

Pr=ce

317 Forward Crew Galley=/p> \$ 5,267.00

402 R/H & L/H PSU / Valance Panels - clo=eout

\$ 8,425.00

406 Window Line Panels<=p> \$ 7,789.00

407 R/H & L/H Drinkrail / Ledges<=>

\$ 3,572.00

410 Side Wall Tables (rare earth mag, suppor=s)

\$ 19,865.00<=>

417 Aft Cabin Curtain (acoustic, track, magn=ts)

\$ 9,050.00

424 Credenza

\$ 14,975.00<=>

427 Aft L/H Closet (new cabin)=u>

\$ 22,340.00<=>

502 Aft R/H Galley

\$ 15,410.00<=>

503 Aft L/H Galley

\$ 21,090.00<=>

602 L/H PSU / Valance Panel (mirror, hinged)=/span>

\$ 6,115.00

605 Aft Lavatory Vanity=/p> \$ 13,860.00<=>

606 Potty Seat & Shroud (split, ca=ity)

\$ 5,490.00

611 Aft Lavatory R/H Closet (toilet paper)</=pan>

\$ 2,071.00

814 110 VAC Outlets (fwd crew galley)=u>

\$ 3,761.00

815 Lighting System

\$ 6,740.00

829 Engineering / Certification / structural=C2◆ & elect.

\$ 85,490.00<=>

\$ 251,310.00

options

Options 1

Bid Price

809 Metal Plating<=>

\$ 56,470.00<=>

Options 2

Bid Price

405 Inner Window Shades=/p> \$ 38,640.00<=>

Options 3

Bid Price

813 USB Ports</=>

\$ 10,840.00<=>

Options 4

Bid Price

420 Cabin Single Seats=/u>

\$ 27,610.00<=>

On May 22, 2017, at 1:06 PM, Eric Roth [REDACTED] wrote:

Richard,

=p class="MsoNormal">

I believe there may have been a mistake in the original break out number we provided.

As you can see below, after initially discounting the cost per seat from Rev 2 to Rev 3, I have held the cost per seat consistent - inclusive of all changes.

This aside, Jeffrey makes continuous changes, so we are always shooting at a moving target.

No. of Seats	Price			Per Seat \$		Proposal Revision
-6-			\$104,560	\$17,427		Rev 2
-8-			\$122,106	\$15,263		Rev 3
-6-			\$91,580	\$15,263		Rev 4
-6-			\$91,580	\$15,263		Rev 5
-8-			\$122,106	\$15,263		Rev 6

Best Regards,

Eric

ERIC H. ROTH | PRESIDENT

<image007.jpg>

[REDACTED]
[REDACTED] | www.intljet.com <http://www.intljet.com/> <image008.jpg>
<http://twitter.com/#!/intljet> <http://www.facebook.com/intljet>

=p class="MsoNormal">-----

2221 Smithtown Avenue, Long Island MacArthur Airport, Ronkonkoma, New York 11779<=>

From: Richard Kahn [REDACTED]
Sent: Monday, May 22, 2017 11:47 AM
To: Eric Roth <[REDACTED]>
Subject: seat prices

In reviewing last few versions of bid i noticed that the seat prices keep changing in Main Cabin
Area (420)<=p>

Original quote had 8 seats in the main cabin area for \$116,800 which is \$14,600 per seat
Latest quote dated 5-19-2017 now has 8 seats for \$122,106 which is \$15,263.25 per seat

I am not sure what caused this price increase as i know JEE originally talked about suede and or
cashmere


Now I understand current path is leather (2006 Bentley color) which i understand to be less
expensive than previous two choices

Please advise

Thank you

Richard Kahn

HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022



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please note

The information contained in this communication is confidential, may be attorney-client privileged, may constitute inside information, and is intended only for the use of the addressee. It is the property of JEE

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