
From: jeffrey E. <jeevacation@gmail.com>
Sent: Friday, May 12, 2017 6:46 PM
To: Leon Black
Subject: jeffrey

- Next available delivery (outfitted to your specification) is Q3 2018 (just over a year)
- Pricing is mid \$60s Vs. upper \$60s (historically) which considering there is not escalation (historically) the savings is in the millions
- All maintenance for the first 24 months will be on Gulfstream's nickel
- We will offer you the entry into service team to assist in getting your operation off to the right start (pilot 5 days, maintenance 10 days, cabin specialist 2 days)
- Flight Safety training for 3 pilots, 3 mechanics, and a flight attendant If you weigh the benefits of Bonus Depreciation (on new aircraft only), building the G650 the way you want Vs. what someone else wanted, having total confidence regarding the operation of the aircraft since day one, full warranty, and so on new makes a great deal of sense over used for the incremental cost.

Please let me know if you wish to discuss this in more detail...thanks!

Best regards,

Rick Pitner
Regional Vice President

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=lease note

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