
From: Larry Visoski <████████>
Sent: Monday, April 24, 2017 10:21 PM
To: Richard Kahn
Cc: jeffrey E.
Subject: Re: G550 training Dave May 1st

Rich
CAE Simuflite offered G550 initial at \$40k each.,
Here is Contract info;

=/div>
Brian La=rd - CAE
████████

Thx
Larry

Sent from my iPhone
<=r>On Apr 24, 2017, at 5:34 PM, Richard Kahn <████████> <mailto:████████> >>
wrote:

just spoke with greg and he said you negotiated the be=t deal possible list for initial and recurrent is 121,000 wh=ch he
then reduced to 91,000 and then again to 77,500 =nfortunately after 2 phone calls and almost 2 hours on the phone no
such lu=k

can you please s=nd me simuflight contact info as well as they are at 65,750 for initial and=recurrent thanks

<=div>
Richard Kahn
575 Lexington Avenue 4th Floor
New York, NY 10022
tel ██████████
=ax ██████████
cell ██████████

<=r class="">

On A=r 21, 2017, at 9:30 AM, Larry Visoski <████████> <mailto:████████> > wrote:

Try this pers=n first.,
Flight Saftey sales rep;
Gulfstream Sales training
Greg Wilf=rd
████████

Woody McClendon is my Bell 430 Heli sales rep=, and close acquaintances,, nice guy,, he understands negotiations and help= me out.,

[REDACTED] cell

Sent from my iPhone

On Apr 21, 2017, at 8:34 AM, Richard=Kahn <[REDACTED] <mailto:[REDACTED]>>>
wrote:

Jee wants me t= give negotiating a shot. Please send me contact info and call to discuss g=me plan.
Thanks.

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue, 4th Floor
New York, NY 10022
Phone [REDACTED]
Fax [REDACTED]
=ell [REDACTED]

Begin forwarded m=ssage:

From: "jeffrey E." <jeevacation@gmail.com>
Date: April 20, 2017 at 6:44:37 PM EDT
To: Richard Kahn <[REDACTED] <mailto:[REDACTED]>>>
Subject: Fwd: G550 training Dave May 1st
=br class="">

make a deal for three pilots. al= recuurent with recurrent 430 for larry

From: Larry <[REDACTED] <mailto:[REDACTED]>>
Date: Thu, Apr 20, 2017 at 6:38 PM
Subject: Re: G550 training Dave May 1st
To: "jeffrey E." <jeevacation@gmail.com>

All prices quoted from Simuflight or Flight Safety is considerin= 3 pilots for G550 initial class.

Simuflite Price is \$40k for G550 I=itial class.,
Following year, re-Current training is \$25,750

<=iv id="m_-3133108388165347953AppleMailSignature" class="">Bell 430 item=

Sent from my iPad

On Apr 20, 2017, at 5:44 PM, jeffrey E. <jeevacation@gmail.com><mailto:jeeva=ation@gmail.com> >=wrote:

it says bell 430? =how much was simuflite and what is the price for 3 people

<lvjet@ao=.com <mailto:████████> > wrote:

Jeffr=y

"Flight Saftey" in Dallas has start date May 1st G550 initial class. Ends Ma= 23rd, which includes Check Ride, Advance Navigation course w/CPDLC, and Sy=thetic Vision class that includes Sim time using HUD "Heads Up Display" and=EVS "Enhanced Vision System" ops in the Simulator.

Single time event is \$62,100 for Initial.

Dual event which covers 24 month is \$77,500

After Initial training, the following year Recurrent G550 training is \$25,70=

Option

1-Do you want Dave to do Single event Initial for \$62,100

Or

2- the two year program which is G550 Initial and includes Next years Recurrent training total \$77,500

Option 1 or 2 ?

Thx

Larry

Hi Larry,

Congrats on the pending purchase on the G550 and thanks for your email.

We'd like to amend the proposal we sent to you on February 3rd with the following special Two Event prices for 2017:

TWO EVENT AGREEMENT

Gulfstream G550 Initial with G550 Recurrent for the same pilot within 13 months - \$77,500 each pilot

Gulfstream G550 Initial with Bell 430 Recurrent for the same pilot within 13 months - \$59,400 each pilot

As discussed, we don't offer G-V with G550 differences and only offer G550 training in our G550 sims due to safety concerns based on discussions with GA=, our customer advisory boards and customers. The prices above will cover the "type specific" G550 and Bell 430 training.

Please let me and/or Woody know if you have any questions. We look forward to being of service.

All the best,
Greg

Sent from my iPad

&nbs=; please note

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