
From: jeffrey E. <jeevacation@gmail.com>
Sent: Monday, April 24, 2017 10:50 PM
To: Larry Visoski
Cc: Richard Kahn
Subject: Re: G550 training Dave May 1st

i think it best that we wait , until closer to the time the plane is ready from erics i dont want dave or larry to have 4 months between training and flying

On Mon, Apr 24, 2017 at 6:28 PM, Larry Visoski <[REDACTED]> wrote:

Rich
CAE Simuflight offered G550 initial at \$40k each,.
Here is Contract in=0;

Brian Laird - CAE
[REDACTED]

Thx
Larry

Sent from my iPhone

On Apr 24, 2017, at 5:34PM, Richard Kahn <[REDACTED]>
wrote:

just spoke with greg and he said you negotiated the best deal possible
list for initial and recurrent is 121,000 which he then reduced to 91,000 and then again to 77,500
unfortunately after 2 phone calls and almost 2 hours on the phone no such luck

recurrent <=iv>can you please send me simuflight contact info as well as they are at 67,750 for initial and
thanks

<=iv>

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022
[REDACTED]

On Apr 21, 2017, at 9:30 AM, [REDACTED] > wrote:

For Sure,. Definitely worth a try;◆=A0

Try this person first,.

Flight Saftey sales r=p;

Gulfstream Sales training

Greg Wilford=C2◆

[REDACTED] <tel:[REDACTED]>

Woody McClen=on is my Bell 430 Heli sales rep,, and close acquaintances,, nice guy,,
he=understands negotiations and helps me out,.

1 ([REDACTED]) = cell

<tel:[REDACTED]>

make a deal for three pilots. all recuur=nt with recurrent 430 for larry

=----- Forwarded message -----

From: Larry <[REDACTED] <mailto:[REDACTED]> >

Date: Thu, Apr 20, 2017 at 6:38=PM

Subject: Re: G550 training Dave May 1st

To: "jeffrey E." = <jeevacatio=@gmail.com <mailto:jeevacation@gmail.com> >

All prices quoted fro= Simuflight or Flight Safety is considering 3 pilots for G550 initial clas=.

Simuflite Price is \$40k for G550 Initial class,.◆=A0

Following year, re-Current training is \$25,750

Bell 43= item,

This was Flight Saftey quote for me, which included the B=ll 430 re-current and G550 initial,
price is \$59,400 which is 550 initial =nd Bell 430 recurrent,. I would need a G550 recurrent the next year, which=is an
additional \$25k.,

Sent from my iPad

<=iv>

On Apr 20, 2017, at 5:44 PM, jeffrey E. <jeevacation@gmail.com

<mailto:jeeva=ation@gmail.com> > wrote:

it says bell 430= how much was simuflite and what is the price for 3 peop=e

On T=u, Apr 20, 2017 at 4:32 PM, Larry Visoski <[REDACTED]> wrote=

Jeffrey

"Flight Safety" in Dallas has start date May 1st G550 initial class. Ends May 23rd, which includes Check Ride, Advance Navigation course w/C=DLC, and Synthetic Vision class that includes Sim time using HUD "Heads Up Display" and EVS "Enhanced Vision System" ops in the Simulator.

Single time event is \$62,100 for Initial.

Dual event which covers 24 month is \$77,500

After Initial training, the following year Recurrent G550 training is \$25,700

Option

1-Do you want Dave to do Single event Initial for \$62,100

Or

2- the two year program which is G550 Initial and includes Next years Recurrent

training total \$77,500

Option 1 or 2 ?

Thx

Larry

Hi Larry,

Congrats on the pending purchase on the G550 and thanks for your email.

We'd like to amend the proposal we sent to you on February 3rd with the following special Two Event prices for 2017:

TWO EVENT AGREEMENT

months - \$77,500 each pilot

Gulfstream G550 Initial with G550 Recurrent for the same pilot within 13

months - \$59,400 each pilot

Gulfstream G550 Initial with Bell 430 Recurrent for the same pilot within 13

As discussed, we don't offer G-V with G550 differences and only offer G=50 training in our G550 sims due to safety concerns based on discussions with GAC, our customer advisory boards and customers. The prices above will cover the "type specific" G550 and Bell 430 training.

Please let me and/or Woody know if you have any questions. We look forward to being of service.

All the best,

Greg

Sent from my iPad

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plea=e note

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