
From: jeffrey E. <jeevacation@gmail.com>
Sent: Monday, April 24, 2017 10:53 PM
To: Larry Visoski
Subject: Re: G550 training Dave May 1st

did bill hammond get a price for his bbj

On Mon, Apr 24, 2017 at 6:21 PM, [REDACTED] wrote:

Rich
CAE Simuflite offered G550 initial at \$40k each.,.=/div>
Here is Contract=info;

=div id="m_-6875807766333343745AppleMailSignature">
Brian Laird - CAE
[REDACTED]

Thx
Larry

Sent from my iPhone

On Apr 24, 2017, at 5:34 PM, Richard Kahn [REDACTED] wrote:

just spoke with greg and he said you negotiated t=e best deal possible
list for initial and recurrent is 121,000 which h= then reduced to 91,000 and then again to 77,500
unfortunately a=ter 2 phone calls and almost 2 hours on the phone no such luck
<=r>
can you please send me simuflight contact info as well as the= are at 65,750 for initial and recurrent
thanks
</=iv>

Richard Kahn
HBRK Asso=iates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022
[REDACTED]

On Apr 21, 2017, at 9:30 AM, Larry Visoski [REDACTED] wrote:

For Sure,. Definitely worth a try;♦=A0
Try this person first,.
Flight Saftey sales r=p;
Gulfstream Sales training
Greg Wilford-C2♦
[REDACTED]

Woody McClen=on is my Bell 430 Heli sales rep,, and close acquaintances,, nice guy,, he=understands negotiations and helps me out.,
[REDACTED]

make a deal for three pilots. all recuur=nt with recurrent 430 for larry

----- Forwarded message -----

From: Larry [REDACTED]
Date: Thu, Apr 20, 2017 at 6:38=PM
Subject: Re: G550 training Dave May 1st
To: "jeffrey E."= <jeevacatio=@gmail.com <mailto:jeevacation@gmail.com> >

All prices quoted fro= Simuflight or Flight Safety is considering 3 pilots for G550 initial clas=.

Simuflite Price is \$40k for G550 Initial class,.♦=A0
Following year, re-Current training is \$25,750

Bell=430 item,
This was Flight Saftey quote for me, which included t=e Bell 430 re-current and G550 initial, price is \$59,400 which is 550 init=al and Bell 430 recurrent,. I would need a G550 recurrent the next year, w=ich is an additional \$25k.,

Sent from my iPad=/div>

On Apr 20, 2017, at 5:44 PM, jeffrey E. <jeevacation@gmail.com> wr=te:

it says b=ll 430? how much was simuflite and what is the price for=3 people

On Thu, Apr 20, 2017 at 4:32 PM, Larry Visoski [REDACTED]

Jeffrey

"Flight Safety" in Dallas has start date May 1st G550 initial class. Ends May 23rd, which includes Check Ride, Advance Navigation course w/C=DLC, and Synthetic Vision class that includes Sim time using HUD "Heads Up Display" and EVS "Enhanced Vision System" ops in the Simulator.

Single time event is \$62,100 for Initial.

Dual event which covers 24 month is \$77,500

After Initial training, the following year Recurrent G550 training is \$25,700

Option

1-Do you want Dave to do Single event Initial for \$62,100

Or

2- the two year program which is G550 Initial and includes Next years Recurrent training

total \$77,500

Option 1 or 2 ?

Thx

Larry

Hi Larry,

Congrats on the pending purchase on the G550 and thanks for your email.

We'd like to amend the proposal we sent to you on February 3rd with the following special Two Event prices for 2017:

TWO EVENT AGREEMENT

\$77,500 each pilot
Gulfstream G550 Initial with G550 Recurrent for the same pilot=within 13 months -

\$59,400 each pilot
Gulfstream G550 Initial with Bell 430 Recurrent for the same pilot within 13 months -

As discussed, we don't offer G-V with G550 differences and only offer G=50 training in our G550 sims due to safety concerns based on discussions with GAC, our customer advisory boards and customers. The prices above=will cover the "type specific" G550 and Bell 430 training.

Please let me and/or Woody know if you have any questions. We look forward to being of service.

All the best,

Greg

Sent from my iPad

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