
From: Larry Visoski <[REDACTED]>
Sent: Monday, April 3, 2017 8:22 PM
To: Je vacation
Subject: Wifi KA band update

Jeffrey,

KA Wifi system price is approx \$650k, if we need to install the KA tail mounted Radome additional \$150k, price estimate \$800k total,.

Gulfstream and Honeywell are in a dispute over the KA Tail mounted radome on G550,. Gulfstream contracted Honeywell to build a KA antenna to fit under the Current G550 factory Tail Radome, appears the antenna Honeywell manufactured does not fit inside the current radome, Gulfstream was forced to fabricate a slightly larger radome and get certified to accommodate the KA antenna,.***Don Milum our KA sales person believes the KA antenna may fit under our radome, since we only have the Sift Broad band system mounted under our radome, G550 radome space for a total of 3 different antennas that can be mounted in the G550 tail Radome, such as (Satellite TV, Wifi antenna, and SAT/Phone antenna. We are only using 1 space under our radome, for SwiftBroad band Wifi= Don feels its worth a try to see if he can fit the antenna under our current radome.

Don would like to send his team to Islip to physically try to mount the antenna under our radome, as a trial. The New KA radome is expecting to be certified by Sept 2017, price estimate for this radome is \$150k

Plan A, if KA antenna fits under our current radome, Install as planned.

Plan B, if the KA Antenna doesn't fit under our current Radome, we could install the system, except for the Antenna, operate with CB pulled, then install the KA antenna when the New KA band radome delivers in Sept 2017.,

Plan C, wait for KA antenna delivery and install at later date.

Do you approve of trying to see if the KA antenna fits under our current Radome?

Thx,
Larry

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