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**From:** jeffrey E. <jeevacation@gmail.com>  
**Sent:** Thursday, March 9, 2017 11:51 AM  
**To:** Leon Black  
**Subject:** Fwd: FW: G600 & G550 New Aircraft Options

I suggest your people focus on big dollar items. ♦=AO saving on planes . cars, staff salary, all the energy spent , is overwhelmed by tax, . savings. interest rate= negotiations. swaps etc. you are not a cadillla= dealer looking to save pennies on cheaper lifestyle alternatives. .=C2♦ ACCURATE numbers, serious planning. all other stuff is m=aningless in the scheme of things

On Wed, Mar 8, 2017 at 7:54 PM, Barry J= Cohen <B [REDACTED] > wrote:

FYI. Marc Rowan bought a Global. Bigger =lane, for less money. Anything wrong with considering that?

From: Lee Rohde [mailto: [REDACTED] > ]=  
Sent: Wednesday, March 08, 2017 5:38 PM  
To: Barry J. Cohen < [REDACTED] >; John Castrucci  
< [REDACTED] ><=r> Cc: Tom Mitchell < [REDACTED] >; [REDACTED] < [REDACTED] >  
Subject: G600 & G550 New Aircraft Options

Hi Barry and John,

I talked to my contact at Gulfstream and received the below information concerning new aircraft options. I have also attached the G500 G600 Program Update information that they provided. The G600 would be the only option for consideration it is the replacement to the GV / G550 model. The G500 is designed to be the replacement for the GIV / G450 aircraft and does not have the same range or a crew rest.

G550

- \* Still being built through 2018
- \* Fully spec'd=aircraft by the client can be delivered in 12 months
- \* =ricing

\* \$44.0M Base Price - I would project you would be able to negotiate that =own to \$42.0M possibly lower

- \* \$2.0M is the average cost of the options selected
- \* One item they did also want to note is the Wi-Fi system options, many are being outfitted with two systems with a total estimate= cost to install of \$600k
  - \* GoGo system for domestic service
  - \* KA Band for International service (much higher data cost than GoGo system)

G600

- \* Earliest position currently available is Q3 2019 delivery, no Q4 2019 slots available next available would be Q1 2020.
- \* Fully spec'd aircraft by the client
- \* Pricing
  - \* \$56.0M Base Price – some room to move but not as much as the G55=
  - \* \$1.5M is the average cost of the options selected to=date
- \* Same comment about the Wi-Fi systems and cost as above

Let me know if you need any other information on the=two Gulfstream new aircraft options.

The only other new aircraft option would be a Bombardier's Global 6000. I would estimate the final cost is going to be in the high \$40.0M area and delivery of an aircraft that the client can spec in full would also be 12 months.

Let me know if you would like any other information =r have any questions for your meeting with Leon tomorrow.

Talk to you both soon.

Best Regards,

Lee

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