
From: jeffrey E. <jeevacation@gmail.com>
Sent: Tuesday, January 24, 2017 3:07 AM
To: Larry Visoski
Subject: Re: LOI for G550 #5173

Josh . 1 your other buyer was never real 2 we were willing to put mone= in escrow and fly out .to see . We will not come up in price and wi=l walk if not agreed and received by noon Tomorrow. It has been two=days since my offer .

On Mon, Jan=23, 2017 at 8:40 PM Larry Visoski [REDACTED] > > wrote:

Jeffrey

Below is Josh's com=ents,,

Josh also informed me the counter of \$16.4M comes from the =light Dept Manager, not Chevron Board. Tomorrow, Chevron will mark=p our LOI, and return to us, currently their counter is 16.4

Josh keeps=asking me if we will walk if we don't get to our offer price of \$16M, =e mentioned that we didn't insert Final offer, so he assumed that we w=uld counter and continue negotiations.

I responded, it's not m= decision,

Josh said Chevron will not allow the plane to be off market =or 2 weeks, until we find time to view in person, they will continue to ma=ket and receive offers.,

***Also,. I've mentioned in the past, this =lane was enrolled in Gulfstream SmartParts protection program, for pressur=zation components etc. after speaking with Josh I learned the aircraf= does not have this program nor does it have MSP on the APU, nor HAPP for =vionics

Only program is Corporate care on the engines.

=div id="m_6475592956734978532AppleMailSignature" class="gmail_msg">

,.The APU is OnCondition,. Thorough Borescope of AP= will either condemn or approve remaining life,, typically during borescop= of APU we usually condemn the APU finding cracks in combustion liner♦=A0and accomplish APU overhaul like we did in the GIV..

Pls advise how to respond?

T=x

Larry

Sent from my iPhone

Begin forwarded message:

From: Josh Mesinger [REDACTED]
Date: =anuary 23, 2017 at 7:15:26 PM EST
To: Larry Visoski [REDACTED] >

<=iv class="gmail_msg">

Cc: =ay Mesinger [REDACTED] >
Subject: RE: LOI for G550 #5173<=r class="gmail_msg">

Larry,

=C2◆

Thank you again for your agreement on the ge=eral terms that Chevron needs for this transaction. Chevron will mar= it up the LOI in accordance with the terms as outlined below

and =et it back to you ASAP. In an order to expedite this discussion, Che=ron has authorized me to counter your \$16,000,000 price at \$16,400,000.◆=A0 We hope that you and your principal will find this acceptable and that =e can host you at Chevron's hangar starting

tomorrow for y=u to see the airplane and its records. I am available anytime this e=ening on my cell phone and by email. Best regards, Josh

=u class="gmail_msg">

=br>

Josh Mesinger, Vice President=/i>=/u>

Mesinger Jet Sales=u class="gmail_msg">

=025 47th St., Suite D2, Boulder, CO 80301<= class="gmail_msg">

P=: [REDACTED]

Cell [REDACTED]

Website: www.jetsales.com <http://www.jetsales.com/>

A Legacy Of Aviation Innovation

=br>

Co-Chair & Proud Sponsor of the 2017 NBAA Leadership Conference

=p class="MsoNormal gmail_msg">

From: Larry Visoski [mailto:[REDACTED]]

Sent: Sunday, January 22, 2017 2:31 PM

Cc: Jay Mesinger [mailto:[REDACTED]]
<=r>
Subject: Re: LOI for G550 #5173

=/div>

<=r>

Josh,

Thank you for your prompt response, yes we can work with your Terms in=your email.

However, other G550 offers are =ropping their price, as we've been told, their client has said t=ey want to be the next G550 sold,, so if you are truly a seller, I	d advise to accept my principal's \$16M offer, ie don'=t counter him.

=br>Best regards,

Larry

Sent from my iPhone

On Jan 22, 2017, at 3:21 PM, Josh Mesinge [REDACTED]

<mailto:[REDACTED]> &g;; wrote:

=/div>

Larry,

The final sales price with a formal Gulfstream pre-p=rchase inspection will need to be closer to a mid-\$16Ms number. Shou=

we respond to your offer we will counter the price and terms.

* You mentioned going to Europe this w=ek....if we engage in a negotiation we need to have you or someone r=presenting you see

the airplane and records this week. That =s key to giving everyone the confidence that they need to focus on trying =o put together a deal with you and your principal.

* Chevron is trading price fo= certainty of a sale. As such, they would like a transaction where a=buyer's deposit becomes non-refundable

at contract signing=subject to the seller delivering the aircraft at closing compliant with al= of the delivery conditions. The delivery conditions will state that=the aircraft must be airworthy, with all systems functioning normally with=n manufacturer's

allowable limits, it will be current on i=s maintenance with all ADs and mandatory service bulletins (or Gulfstream =equivalents) with compliance dates as of closing complied with, etc. (all c=mon and customary fair delivery conditions with cosmetic discrepancies

and normal wear and tear excluded). If the seller is unable to =eliver the aircraft in accordance with the defined delivery conditions the= the buyer would get out of the deal and get the deposit back. If ev=ryone is focused on getting this done it does

not take anything aw=y from a buyer.</=>

* Chevron will require knowing who your principal is before en=a ging in a negotiation for the sale. It will be kept strictly

</=>

Please set us know if this is all workable. We will let you know tomorrow AS=P where we stand with the first group that made an offer in the end of last week. Assuming we

move forward with you, please let us know=when you can fly out to see the airplane this week. Thank you and best regards, Josh</=>

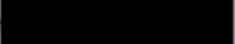
<=span>

<=span style="font-size:11.0pt;font-family:"Calibri",sans-serif" class="gmail_msg">A Legacy Of Aviation Innovation

Co-Chair ∓ Proud Sponsor of the 2017 NBAA Leadership Conference

February 14 - 16, 2017 - Miami, FL Hyatt Regency Hotel<=u>

=i class="gmail_msg"><https://www.nbaa.org/events/leadership/2017/>
<<https://www.nbaa.org/events/leadership/2017/>>

From: Larry Visoski [mailto:

Sent: Sunday, January 22, 2017 9:24 AM

To: Jay Mesinger <=a href="mailto:">

Subject: LOI for G550 #=173

Jay and Josh,

Pls confirm rec=ipt of LOI.

<=r>

Best Regards,</=>

=/u>

Larry Visoski

Manager

Plan D, LLC

[REDACTED]

[REDACTED]

Created with Scanner Pro <http://bit.ly/from_ema=l_template>

=/u>