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**From:** Larry Visoski [REDACTED]  
**Sent:** Monday, January 30, 2017 3:26 PM  
**To:** Je vacation  
**Subject:** Fwd: 550

Pats answer

Sent from my iPhone

Begin forwarded message:

From: "Pat Hosmann, Jr." [REDACTED]  
Date: January 30, 2017 at 9:23:42 AM CST  
To: Larry Visoski <lvjet@aol.com> <mailto:lvjet@aol.com>  
Cc: Jim Leonard <jim.leonard@scross.com> <mailto:jim.leonard@scross.com>, "Wu, Jackie" [REDACTED], Patrick Hosmann [REDACTED], "Israel Sanchez" [REDACTED]  
Subject: Re: 550

Good morning Larry,

If I am reading this correctly, you would like to recall last week's offer and now offer 14M but with the WIFI installed? Since there are so many different solutions for this and since everyone has a different preference, we would prefer that you simply deduct the cost of installing it from whatever you want to offer.

Regarding the SB's, the Seller is willing to do all of the mandatory ones. Please let me know if you would like to come to Savannah and view the aircraft in the meantime. Thanks

<=r>

Pat Hosmann, Jr.  
Southern Cross Aircraft, LLC

Managing Partner

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On 1/30/17, 10:19 AM, "Larry Viso [REDACTED]" wrote:

Hello Pat,,

I would like to make an offer for your chinese plane. As you know it is quite well known. I'm sorry your client countered what my principal thought was way more than fair. Given its questionable pedigree and current appearance. we are going to buy a 550 in the next two weeks. I'd thought I'd give you an opportunity to be the next one sold. SE Toyota's sale set a new level for earlier serial numbers. That being said we would offer \$14m as before, but only if all the service bellies and Sat/wifi were installed prior and included in the price. If you clients are interested please let me know asap.

The market, is what the market is, if not I wish you luck.

Best,

Larry

Sent from my iPhone

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