
From: jeffrey E. <jeevacation@gmail.com>
Sent: Wednesday, December 28, 2016 7:17 PM
To: Richard Kahn
Subject: Re: closed land comps - 350 El Brillo

ForwRd

On Wed, Dec 28, 2016 at 1:55=PM Richard Kahn [REDACTED] >>
wrote:

6mm offer was not countere=
kerry suggests that we forward comps which they w=ll be required to send to representative along with a
6.5mm offer (note we=also offered 6.5mm back in sep 2016)
please =dvise
thank you
[REDACTED] >

Subject: closed land comps - 350 El Billo

Date= December 28, 2016 at 1:38:46 PM E=T

To: Richard Kahn [REDACTED] >>

=br>

Hi Richard.

I attached the latest closed land comps on ~~oversized~~ =A0versized, premier, Palm Beach streets. The closed price per s.f. =anged from \$175 - \$315. (closed price / lot size)

The agen= for the seller on 350 El Brillo told me that the seller's rep will no= counter \$6mm. Hopefully, when she's educated on the closed land= comps and value, a higher bid (maybe \$6.5) will be accepted or countered.=C2◆

350 El Brillo lot =ize is 24,500. At \$6.5mm the price per s.f. is apx. \$265, whic= is within the range of closed land comps.

Thanks again.

Kerry

[REDACTED]

=

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KERRY WARWICK

=td style="font-size:11px;font-family:Arial;text-transform:capitalize;col=r:#7f8183" class="gmail_msg">REALTOR
ASSOCIATE

DOUGLAS ELLIMAN REAL ESTATE

OFFICE: 561.655.8600

MOBILE: 561.310.2262

FAX: 561.833.8889 <=tr>

Kerry.Wa=wick@elliman.com

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SOCIAL: ASKELL=MAN / FACEBOOK <<https://www.facebook.com/DouglasEllimanFL>> / TWITTER / GOOGLE+
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<<https://instagram.com/douglaselliman>> ♦=A0 / LINKEDIN <<http://www.linkedin.com/company/8363?trk=tyah>>

VIEW MY LISTINGS <<http://www.elliman.com/go-to-agent/11488>>

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