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**From:** Larry Visoski [REDACTED]>  
**Sent:** Monday, December 12, 2016 8:53 PM  
**To:** Je vacation  
**Subject:** GE

Jeffrey

Steve Manus GE OnPoint Sales rep just walked into doctor appoint, he did inf=rm his program for GE OnPoint is not a catastrophic cost to enroll and we a=e covered 100% when we do,,I didn't get a chance to mention GE's position o= Low margin, Maybe this could be our way to reduce the cost of the BBJ, Steve will call me back when he gets out of his doctor appointment, I don't h=ve any other information yet

Sent from my iPhone=<?xml version=.0" encoding=TF-8"?>  
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