
From: jeffrey E. <jeevacation@gmail.com>
Sent: Tuesday, November 29, 2016 3:13 PM
To: Richard Kahn
Subject: Re: brice [REDACTED] condo

they should move in and ana find a place until we can clos= on a house.

On Tue, Nov 29, 2016 at 10:05 AM, Richard Kahn <=a href="mailto:[REDACTED]" target="_blank">[REDACTED]> wrote:

we booked for 2 months from Oct 9 - Dec 9 =or 8,500 or 4,250 per month (these figures included 12.5% tax)
landlor= came back for dec 9 - jan 9 asking 7,340 with tax which i told price was =idiculous
i said i could understand a 10% bump for peak season b=t not a 73% increase
landlord came back and offered a 500 discou=t for total price of 6,840

if brice [REDACTED] are in condo from dec 17 - jan 9 = 23 days or 297 per day
if=brice [REDACTED] are in condo from dec 17 - jan 2 = 16 days or 428 per da=

please advise how to proceed
existing =ondo for 6,840 / move stuff to lsj and stay there / another condo / =otel
thank you

Richard Kahn
HBRK Associates Inc.

New York, NY 10022
[REDACTED]

Begin forwarded message:

From: brice gordon <[REDACTED]>

Subject: Re: New booking

Date: November 29, 2016 at 9:57:=5 AM EST

To: <=span>Richard Kahn <[REDACTED]>

=div dir="auto">

First two yes

Jan3 to 16 not sure as of da=e

It depends on [REDACTED] who will be seeing next week=C2◆

Sent from my iPhone

On Nov 29, 2016, at 10:31 A=, Richard Kahn <[REDACTED]>
<mailto:[REDACTED]> wrote:

does your response read

dec 5 - dec=16 not in condo

dec 17 - jan 2 in condo

jan 3 - jan 16=away?

Richard Kahn

HBRK Associates Inc.

New York, NY 10022



On Nov 29, 2016, at 9:12 AM, brice =ordon <[REDACTED]>
<mailto:[REDACTED]> wrote:

We leave 5 Dec will be b=ck 17 dec to 2nd Jan

Maybe to 16 Jan

We are still tryi=g finalize Jan trip with family

another option is

We pack up this weekend and place island stuff in Cost = less and go back to Ranch

until the 17 Jan

Or we find hot=l ?

Sent from my iPhone

On =ov 29, 2016, at 9:43 AM, Richard Kahn <[REDACTED]>
<mailto:[REDACTED]> wrote:

=/div>

can you please let me know the days th=t you will be in apt from dec 9 - jan 9
because at 7000 after discount it =eems to high..

Richard Kahn
HBRK Associates Inc.

New York, NY 10022



On Nov 28, 2016, at 8:11 PM, brice =ordon <[redacted]>
<mailto:[redacted]> wrote:

Hi,

please see attached

let us know how you wish to proceed.

regards Brice

Hi Brice,

I am actually less than most of the others if there is anyone that even has those dates all free.

These are the highest requests of the year, where the first 2 months you rented are some of the slowest, which is why it seems like a huge increase. So, rather than going from one level to the next, your dates go from the lowest level to the highest.

I understand that it may seem excessive, but because of the amount of interest in this time of year I am actually charging less than anyone else.

I actually had 4 requests for some of the dates over the weekend.

One person wanted 2 weeks at full price and another wanted one week so much that he tried to pay to reserve through VRBO after I told him I had to wait for you to decide.

However, I appreciate your previous business, so I can make some concession.

I will take \$500 off my previous offer.

I need to know ASAP, please.

Thanks much,

Robert

On Mon, Nov 28, 2016 at 9:03 PM, Brice Gordon <[REDACTED]> wrote:

Sent from my iPhone

Begin forwarded message:

From: ROBERT WASON <[REDACTED]>
Date: November 28, 2016 at 8:29:04 PM AST
To: Brice Gordon <[REDACTED]>
Subject: Re: New booking
Reply-To: ROBERT WASON <[REDACTED]>

Hi Brice,

I am actually less than most of the others if there is anyone that even has those dates all free.

These are the highest requests of the year, where the first 2 months you rented are some of the slowest, which is why it seems like a huge increase. So, rather than going from one level to the next, your dates go from the lowest level to the highest.

I understand that it may seem excessive, but because of the amount of interest in this time of year I am actually charging less than anyone else.

I actually had 4 requests for some of the dates over the weekend.

One person wanted 2 weeks at full price and another wanted one week so much that he tried to pay to reserve through VRBO after I told him I had to wait for you to decide.

However, I appreciate your previous business, so I can make some concession.

I will take \$500 off my previous offer.

I need to know ASAP, please.

Thanks much,

Robert

On November 28, 2016 at 7:12 AM Brice Gordon <

<mailto: [REDACTED]> > wrote:

Hi there

=/div>

Corporate are pushing back on Rental rates ,

They understand there would be a slight increase over the xmas period, but

they think this is little excessive.

would you be open to reviewing rate for this period of time

regards Brice

On Tue, Nov 22, 2016 at 12:55 PM, ROBERT WASON <

<mailto: [REDACTED]> > wrote:

Here is the breakdown for your extension departing January 9th.

December 17-24 = \$1750

December 25 + 26 = \$500

December 27- January 4th = \$2275

January 5-8, departing on the 9th = \$950

 =A0

 =C2

 =A0

 =C2

Sub total \$ 6525

 =A0

 =C2

12.5% tax \$ 815

=A0 =C2 =A0 _____
=C2 =A0 =C2 Total \$7340

Please remit =n or before November 30th.

=br>

Thank you,

Robert Wason

--

=strong>Brice Gordon
Stanley, NM

[REDACTED]

--

=div class="r" [REDACTED]

Brice Gordon=/div>

[REDACTED]

--

◆=A0 please note

The information contained in this=communication is confidential, may be attorney-client privileged, may constitute inside information, and is intended only for

the use of the=addressee. It is the property of JEE

Unauthorized use, disclosure or=copying of this communication or any part thereof is strictly prohibite= and may be unlawful. If you have received this communication in err=r, please notify us immediately by return e-mail or by e-mail to jeevacation@gmail.com<=a>, and destroy this communication and all copies thereof, including=all attachments. copyright -all rights reserved