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**From:** jeffrey E. <jeevacation@gmail.com>  
**Sent:** Tuesday, November 29, 2016 3:13 PM  
**To:** Richard Kahn  
**Subject:** Re: brice [REDACTED] condo

they should move in and ana find a place until we can close on a house.

On Tue, Nov 29, 2016 at 10:05 AM, Richard Kahn <=a href="mailto:[REDACTED]" target="\_blank">[REDACTED] wrote:

we booked for 2 months from Oct 9 - Dec 9 =or 8,500 or 4,250 per month (these figures included 12.5% tax)  
landlor= came back for dec 9 - jan 9 asking 7,340 with tax which i told price was =idiculous  
i said i could understand a 10% bump for peak season b=t not a 73% increase  
landlord came back and offered a 500 discou=t for total price of 6,840

if brice [REDACTED] are in condo from dec 17 - jan 9 = 23 days or 297 per day  
if=brice [REDACTED] are in condo from dec 17 - jan 2 = 16 days or 428 per da=

please advise how to proceed  
existing =ondo for 6,840 / move stuff to lsj and stay there / another condo / =otel  
thank you

Richard Kahn  
HBRK Associates Inc.

New York, NY 10022  
[REDACTED]

Begin forwarded message:

From: brice gordon <[REDACTED]> </=>>

Subject: Re: New booking

Date: November 29, 2016 at 9:57:=5 AM EST

To: <=span>Richard Kahn <[REDACTED]>>

=div dir="auto">  
First two yes  
Jan3 to 16 not sure as of da=e  
It depends on [REDACTED] who will be seeing next week=C2◆

Sent from my iPhone

On Nov 29, 2016, at 10:31 A=, Richard Kahn <[REDACTED]>  
<mailto:[REDACTED]> wrote:

does your response read

dec 5 - dec=16 not in condo  
dec 17 - jan 2 in condo  
jan 3 - jan 16=away?

Richard Kahn  
HBRK Associates Inc.

New York, NY 10022  
[REDACTED]

On Nov 29, 2016, at 9:12 AM, brice =ordon <[REDACTED]>  
<mailto:[REDACTED]> wrote:

We leave 5 Dec will be b=ck 17 dec to 2nd Jan  
Maybe to 16 Jan  
We are still tryi=g finalize Jan trip with family  
another option Is  
We pack up this weekend and place island stuff in Cost = less and go back to Ranch  
until the 17 Jan  
Or we find hot=l ?

Sent from my iPhone

On =ov 29, 2016, at 9:43 AM, Richard Kahn <[REDACTED]>  
<mailto:[REDACTED]> wrote:

=/div>

can you please let me know the days th=t you will be in apt from dec 9 - jan 9  
because at 7000 after discount it =eems to high..

Richard Kahn  
HBRK Associates Inc.

New York, NY 10022

On Nov 28, 2016, at 8:11 PM, brice =ordon <  
<mailto:[REDACTED]> wrote:

Ri=h

please see attached

let us know how you wish to proceed.

regards Brice

Hi Brice,

I am actually less than most of the others if there is any=ne that even has those dates all free.

Thes= are the highest requests of the year, where the first 2 months you rented=are some of the slowest, which is why it seems like a huge increase. So, r=ther than going from one level to the next, your dates go from the lowest =evel to the highest.

I understand that it m=y SEEM excessive, but because of the amount of interest in this time of ye=r I am actually charging less than anyone else.

I actually had 4 requests for some of the dates over the weekend.

<= style="font-size:13px">One person wanted 2 weeks at full price and anot=er wanted one week so much that he tried to pay to reserve through VRBO af=er I told him I had to wait for you to decide.

However, I appreciate your previous business, so I can make some conces=ion.

I will take \$500 off my previous offer=

I need to know ASAP, please.

Thanks much,

Robert

On Mon, Nov 28, =016 at 9:03 PM, Brice Gordon <[REDACTED]>  
<mailto:[REDACTED]> wrote:

Sent from m= iPhone

Begin forwarded message:

<mailto:[REDACTED]> >  
From: ROBERT WASON <[REDACTED]>  
Date: =ovember 28, 2016 at 8:29:04 PM AST  
To: Brice Gordon <[REDACTED]>=br>Subject: Re: New booking  
Reply-To: ROBERT WASON=<[REDACTED]>  
<mailto:[REDACTED]> >

<=>Hi Brice,

I am actually less than most of the others if =here is anyone that even has those dates all free.

These are the hig=est requests of the year, where the first 2 months you rented are some of =he slowest, which is why it seems like a huge increase. So, rather than go=ng from one level to the next, your dates go from the lowest level to the =ighest.

I understand that it may SEEM excessive, but because of the =mount of interest in this time of year I am actually charging less than an=one else.

I actually had 4 requests for some of the dates over the w=ekend.

One person wanted 2 weeks at full price and another wanted on= week so much that he tried to pay to reserve through VRBO after I told hi= I had to wait for you to decide.

However, I appreciate your previou= business, so I can make some concession.

I will take \$500 off my previous offer.

I need to know ASAP, please.

Thanks mu=h,

Robert

On November 28, 2016 at 7:12 =M Brice Gordon <

<mailto: [REDACTED]> > wrote:

Hi there

=/div>

Corporate are pushing back on Ren=al rates ,  
They understand =here would be a slight increase over the xmas period, but

they think this =s little excessive.

would you be =open to reviewing rate for this period of time

regards Brice

=n Tue, Nov 22, 2016 at 12:55 PM, ROBERT WASON <

<mailto: [REDACTED]> > wrote:

Here is the brea=down for your extension departing January 9th.

Dec=ember 17-24 = \$1750

Decemb=r 25 + 26 = \$500

December=27- January 4th = \$2275

J=nuary 5-8, departing on the 9th = \$950

◆=A0

=C2◆

◆=A0

=C2◆ Sub total \$ 6525

◆=A0

=C2◆ 12.5% tax \$ 815

♦=A0

=C2♦

♦=A0

=C2♦

♦=A0

=C2♦ Total \$7340

Please remit =n or before November 30th.

=br>

Thank you,

Robert Wason

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=strong>Brice Gordon  
Stanley, NM

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=div class="r

Brice Gordon=/div>

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◆=A0 please note

The information contained in this=communication is  
confidential, may be attorney-client privileged, mayconstitute inside  
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JEE

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