
From: jeffrey E. <jeevacation@gmail.com>
Sent: Thursday, November 10, 2016 7:03 PM
To: Richard Kahn
Subject: Re: LSJ

Obj

On Thursday, 10 November 2016, Richard Kahn <[REDACTED]> wrot=:

should I have Al come by tomorrow afternoon to discuss his thoughts on attached quote or other ideas along with LSJ theatre and Zorro Lutron?

please=advise
thank you

Richard Kahn
HBRK Associates Inc.

New York, NY 10022
tel [REDACTED]
fax [REDACTED]
cell [REDACTED]

Begin forwarded message:

<=iv style="margin-top:0px;margin-right:0px;margin-bottom:0px;margin-left:=px">From: "Jermaine" <jermaine.ruan@gmail.com <javascript:_e(%7B%7D,'cvml','jermaine=ruan@gmail.com');>>>
Subject: =span style="font-family:-webkit-system-font,Helvetica Neue,Helvetica,sans-serif">FYI : FW:
Couple questions on video wall

Date: November 2, 2016 at 5:01:24 PM EDT

Cc: "Brice Gordon" <[REDACTED]> | [REDACTED]
target=> >, "ann rodriquez" <[REDACTED]> | [REDACTED]
>

Good day Rich

<=div>

I had a few technical questions for Shawn, but I feel more comfortable with Shawn's quote now. (Both screens are the same size, but different resolutions to adjust for distance.) Attached is the updated quote.

If 114" is too big=E2◆◆ I found the following outdoor TV (80").

<=div>

http://skyvue.=om/store/c-nxg-8070-ds-outdoor-tv <http://=kyvue.com/store/c-nxg-8070-ds-outdoor-tv>

Regards
Jruan
◆=A0
<=span>

From:<=b> Shawn Tallard [REDACTED]
<javascript:_e(%7B%7D,'cvml [REDACTED']');>]
Sent: Tuesday, November 1, 2016 05:59 PMTo: 'Jermaine Ruan'
Subject: RE: Couple question= on video wall

Hi Jermaine,

The attached quote is for 2 options, both of which =re IP65 rated for outdoor use, inclusive of shipping to St Thomas, and ins=allation from a factory installer for the best possible outcome with the l=ast variables. These screens feature high quality components, most o= which are easily serviceable.

The higher cost of the 2 quoted is th= higher pixel pitch at P4.81, and the lower cost of the 2 is the P6.25 pit=h. The lower the number, the closer together the pixels will be, and=will thus produce a higher resolution image. As is the case with any=screen, the distance from screen to viewer will determine relative resolut=on for the viewer. In either case, these are 2 options we recommend =or the viewing distance you specified.

Here is a link to the product=series for your review: [<http://aesontech.com/thuliumproduct.html>](http://aesontech.com/thuliumproduct.html)

A couple ways to lower the cost might be for you to locate your own insta=ler (this reduces the cost of each system by about \$15K), and/or to ship t=ese items to a freight forwarder in the United States, and then make your =wn shipping arrangements from there (the shipping to St Thomas included in=these items is \$5K, for your reference).

Thoughts? </=iv>

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