
From: Daphne Wallace <[REDACTED]>
Sent: Wednesday, December 9, 2015 11:00 PM
To: Jeffrey Epstein
Cc: ann rodriquez; Rich Kahn
Subject: Palms in Homestead, FL - December 9, 2015
Attachments: Botanics Wholesale Palm samples (1).jpg; Botanics Wholesale Palm samples (2).jpg; Botanics Wholesale Palm samples (3).jpg; Botanics Wholesale Palm samples (4).jpg; Plantation Exporters Palm samples (1).JPG; Plantation Exporters Palm samples (2).JPG; Plantation Exporters Palm samples (3).JPG; Island Tropicals Palm samples (1).JPG; Island Tropicals Palm samples (2).JPG; Island Tropicals Palm samples (3).JPG; Island Tropicals Palm samples (4).JPG; Island Tropicals Palm samples (5).JPG; Island Tropicals Palm samples (6).JPG

Greetings Sir,

As per your request, I have for your review 3 Nurseries in the Homestead, FL area that can obtain 200 coconut palms for you. Below I have outlined estimated costs, based on notes from the nurseries, our present Tropical Shipping contracted rates, our present trucking, broker and excise fees, and 5 containers per shipment:

Botanics Wholesale:

Sourced 12 to 15 foot clear trunk coconut palms. They are priced at \$600 each. The photos attached show some palms that are larger than the 12-15 CT, but they wanted to show you the nice quality.

Palms: =C2 200 @ \$600.00 = \$120,000
Container each 12 palms = 17 @ \$5,518 = \$ 93,806
Phyto certificates: 3 shipments =A0 @ \$ 60 = \$ 180
Tarps (open top containers) = 17 @ \$ 280 = \$ =A04,760
Excise fees =C2 = 17 @ \$ 10 = \$ 1,700
Broker fees: 3 shipments = 3 @ \$ 75 = \$ =C2 225
Trucking: =A0 = 17 @ \$ 390 = \$ 6,630
Tractor Head rental: 3 days =A0 = 3 @ \$ 650 = \$ 1,950

Botanics Wholesale Estimated Costs: \$229,251.00

Quoted 200 coconut palms - 10 feet of grey wood, 12 feet clear trunk, 28 feet overall height for \$825 per palm. This is a bulk order price - they normally sell these palms for \$975 per palm. The price is only good until 12/18, and they would require a 50% deposit, with the remaining balance due 14 days before the shipment leaves.

Palms: =C2 =A0 200 @ \$825.00 = \$165,000
Container each 14-17 palms = 15 @ \$5,518 = \$ 82,770
Phyto certificates: 3 shipments @ \$ 75 = \$ =A0 225
Tarps (open top containers) = 5 @ \$ 300 = \$ 4,500
Excise fees =A0 =C2 = 15 @ \$ 100 = \$ 1,500
Broker fees: 3 shipments = 3 @ \$ =A075 = \$ 225
Trucking: =A0 = 15 @ \$ 390 = \$ 5,850

Plantation Exporters Estimate: \$20,020.00

Island Tropical:

=div>Can obtain 14 to 16 foot CT. Most of them will have a natural slight curve. Their cost is \$85 per CT or \$1,360 per each 16 foot CT palm. =AO All coconuts will be pressure washed before shipping.

Palms: = 200 @ \$1,360.00 = \$272,00

Container each 8-10 palms = 20 @ \$5,518 = \$ 110,360=/div>

Phyto certificates: 4 shipments @ \$ 75 == \$ 300

Tarps (open top containers) =AO= 20 @ \$ 300 = \$ 6,000

Excise fee= =AO = 20 @ \$ 100 = \$ 2,000

Broker fees: 4 shipments = 4 @ \$ =C2 75 = \$ 300

Trucking: =AO =C2 = 20 @ \$ 390 = \$ 7,800=/div>

Tractor Head rental: 4 days = 4 @ \$ =650 = \$ 2,600

Island Tropical Estimat=: \$401,360.00

Attached for your review =re photo samples from all three nurseries of their palms.

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Respectfully submitted, Daphne