



Partners Management Group, Inc.
FF&E Purchasing • Project Management • Consulting
for the Hospitality Industry

FF&E PRELIMINARY PRICING
DATE 11/21/13

KEY
verify spec sheet
PENDING PRICING

CODE		ITEM	VENDOR	PROJECT	QTY	CONTACT	COST		EXTENDED
APT 2G							\$	55,564.75	
2G	ART-01	ART	TBD		1		\$	2,500.00	\$ 2,500.00
2G	CH-01	SENUFO STOOL	INZAMIA		1		\$	975.00	\$ 975.00
2G	CL-01	LOUNGE CHAIR	FLEXFORM		1		\$	7,130.00	\$ 7,130.00
2G	L-01	LIGHT FIXTURE	RESTORATION HARDWARE		1		\$	498.75	\$ 498.75
2G	L-02	TABLE LAMP	DESIGN WITHIN REACH		1	DESIGN WITHIN REACH	\$	350.00	\$ 350.00
2G	L-03	TRACK LIGHTING	LIGHTOLOGY		0	verify spec sheet	\$	65.00	\$ -
2G	MI-01	FREE STANDING MIRROR	NEIMAN MARCUS		1	WWW.NEIMANMARCUS.COM	\$	700.00	\$ 700.00
2G	MI-02	WOODEN BOWL	FLEA MARKETS		2	budget	\$	500.00	\$ 1,000.00
2G	MI-03	PILLOWS	TBD		6	budget	\$	1,000.00	\$ 6,000.00
2G	MI-08	MISCELLANEOUS ITEMS	TBD		1	TBD	\$	1,500.00	\$ 1,500.00
2G	R-01	RUG	WORLD MARKET		1	877-967-5362	\$	375.00	\$ 375.00
2G	S-01	SOFA	FLEXFORM		1		\$	8,675.00	\$ 8,675.00
2G	SH-01	CUSTOM WALL MOUNTED MEDIA CABINET	WONK		1		\$	8,950.00	\$ 8,950.00
2G	SH-02	CUSTOM SIDEBBOARD	WONK		1		\$	2,500.00	\$ 2,500.00
2G	TH-01	DINING ROOM TABLE	DESIGN WITHIN REACH		1	DESIGN WITHIN REACH	\$	8,761.00	\$ 8,761.00
2G	TL-01	SIDE TABLE	WEST ELM		2	WEST ELM	\$	200.00	\$ 400.00
2G	TL-02	OTTOMAN/COFFEE TABLE	KATHY KUO HOME OR ABC HOME		1		\$	2,750.00	\$ 2,750.00
2G	WT-01	WINDOW TREATMENT	CUSTOM WOOD BLINDS		1	HUNTER DOUGLAS	\$	2,500.00	\$ 2,500.00
APT 3M							\$	36,596.02	
3M	ART-02	ART	TBD		1	BUDGET	\$	2,500.00	\$ 2,500.00
3M	B-01	BENCH	MODERN CLASSIC FURNITURE		1		\$	765.00	\$ 765.00
3M	CH-02	DINING CHAIR	DESIGN WITHIN REACH		4	DESIGN WITHIN REACH	\$	650.00	\$ 2,600.00
3M	CH-03	LOUNGE CHAIR	BO CONCEPTS		1	BO CONCEPT	\$	1,184.00	\$ 1,184.00
3M	CH-04	DESK CHAIR	DESIGN WITHIN REACH		1	DESIGN WITHIN REACH	\$	1,409.58	\$ 1,409.58
3M	D-01	DESK	Y LIVING		1	WWW.YLIVING.COM	\$	3,250.00	\$ 3,250.00
3M	LT-04	FLOOR LAMP	DESIGN WITHIN REACH		1	DESIGN WITHIN REACH	\$	2,419.00	\$ 2,419.00
3M	M1-04	FREE STANDING MIRROR	NEIMAN MARCUS		1	WWW.NEIMANMARCUS.COM	\$	700.00	\$ 700.00
3M	MI-05	UPRIGHT PIANO	YAMAHA		1	YAMAHA NEED MORE SPEC	\$	-	\$ -
3M	MI-06	PILLOWS	TBD		6	TBD	\$	1,000.00	\$ 6,000.00
3M	MI-07	MISCELLANEOUS ITEMS	TBD		TBD	TBD	\$	-	\$ -
3M	R-02	RUG	BO CONCEPTS		1	BO CONCEPT	\$	849.50	\$ 849.50
3M	SH-03	MEDIA CABINET	BO CONCEPTS		1	BO CONCEPT	\$	1,719.00	\$ 1,719.00
3M	SH-04	ENTRY CABINET	WEST ELM		1	WEST ELM	\$	899.00	\$ 899.00
3M	TB-02	DINING TABLE	DESIGN WITHIN REACH		1	DESIGN WITHIN REACH	\$	2,637.94	\$ 2,637.94
3M	TL-03	COFFEE TABLE	DESIGN WITHIN REACH		1	DESIGN WITHIN REACH	\$	2,163.00	\$ 2,163.00
3M	TL-04	SIDE TABLE	MODERN FURNITURE KNOCKOFFS		1	LEAN@MODERNFURNITUREKNOCKOFF.COM	\$	-	\$ -
3M	WT-02	DRAPERY	MUNROD CUSTOM UPHOLSTERS		1	MUNROD	\$	2,500.00	\$ 2,500.00
3M	WT-03	WINDOW SHADES	HUNTER DOUGLAS		2	HUNTER DOUGLAS	\$	2,500.00	\$ 5,000.00
APT 8H							\$	33,082.48	
8H	ART-03	ART	TBD		1	BUDGET	\$	2,500.00	\$ 2,500.00



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PROJECT:

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8H	BED-01	BED	RESTORATION HARDWARE	1	Janet	\$ 1,840.00	\$ 1,840.00
8H	CH-05	DESK CHAIR	DESIGN WITHIN REACH	1		\$ 2,327.98	\$ 2,327.98
8H	CL-02	LOUNGE CHAIR	ROOM AND BOARD	2		\$ 2,699.00	\$ 5,398.00
8H	CL-03	CHAISE LOUNGE CHAIR	DESIGN WITHIN REACH	1		\$ 3,187.50	\$ 3,187.50
8H	LT-05	FLOOR LAMP	Y LIGHTING	1		\$ 3,015.00	\$ 3,015.00
8H	LT-06	FLOOR LAMP 12.2"	Y LIGHTING	1		\$ 1,116.00	\$ 1,116.00
8H	LT-08	FLOOR LAMP 12.2"	Y LIGHTING	1		\$ 2,433.00	\$ 2,433.00
8H	MI-09	MISCELLANEOUS ITEMS	TBD	1		\$ 1,000.00	\$ 1,000.00
8H	R-04	ENTRY TABLE	DESIGN WITHIN REACH	1	VERIFY SPEC SHEET	\$ -	\$ -
8H	R-03	ENTRANCE TABLE	DESIGN WITHIN REACH	2	VERIFY SPEC SHEET	\$ -	\$ -
8H	SH-05	ENTRANCE TABLE	CB2	1	JILL LYONS	\$ 200.00	\$ 200.00
8H	SH-07	DRESSER AND VANITY	LAZZONI	1	JOYCE@LAZZONI.US	\$ 1,427.00	\$ 1,427.00
8H	SH-08	NIGHT STAND TABLES	LAZZONI	2	JOYCE@LAZZONI.US	\$ 319.00	\$ 638.00
8H	TL-05	ACCENT TABLE	WHITE ON WHITE	2	WWW.WHITEONWHITE.COM	\$ -	\$ -
8H	TL-07	COFFEE TABLE	DESIGN WITHIN REACH	1	VERIFY SPEC SHEET	\$ -	\$ -
8H	WT-04	DRAPERY	MUNROD CUSTOM UPHOLSTERS	1		\$ 1,500.00	\$ 1,500.00
8H	WT-05	DRAPERY	MUNROD CUSTOM UPHOLSTERS	1		\$ 1,500.00	\$ 1,500.00
8H	WT-06	WINDOW SHADE	HUNTER DOUGLAS	2	HUNTER DOUGLAS (est)	\$ 2,500.00	\$ 5,000.00
APT 10F						\$ 27,847.24	
10F	ART-06	ART	TBD	1	BUDGET	\$ 2,500.00	\$ 2,500.00
10F	B-02	BENCH	MUNROD UPHOLSTRY	1	MUNROD	\$ 1,575.00	\$ 1,575.00
10F	CH-10	DESK CHAIR	DESIGN WITHIN REACH	1	DESIGN WITHIN REACH	\$ 2,327.98	\$ 2,327.98
10F	CL-05	DESK CHAIR	DESIGN WITHIN REACH	1	DESIGN WITHIN REACH	\$ 4,094.26	\$ 4,094.26
10F	MI-12	MISCELLANEOUS ITEMS	TBD	TBD			
10F	R-06	RUG	ABC CARPET & HOME	1	budget place holder	\$ 2,000.00	\$ 2,000.00
10F	SH-11	CUSTOM DRESSER	WONK	1	WONK	\$ 8,450.00	\$ 8,450.00
10F	SH-12	CUSTOM SIDE BOARD	WONK	1	WONK	\$ 2,500.00	\$ 2,500.00
10F	TL-10	DESIGN WITHIN REACH	DESIGN WITHIN REACH	2	DESIGN WITHIN REACH	\$ 375.00	\$ 750.00
10F	TL-11	BEDSIDE SIDE TABLE	MOD SHOP	2	DALLAS@MODSHOP1.COM	\$ -	\$ -
10F	TL-14	COFFEE TABLE	B&B ITALIA	1	B&B ITALIA	\$ 3,650.00	\$ 3,650.00
APT 10N						\$ 21,676.50	
10N	ART-04	ART	TBD	1	BUDGET	\$ 2,500.00	\$ 2,500.00
10N	ART-05	ART	TBD	1	BUDGET	\$ 2,500.00	\$ 2,500.00
10N	BED-02	BED	MOD SHOP	1	DALLAS@MODSHOP1.COM	\$ -	\$ -
10N	CH-07	DINING CHAIR	DESIGN WITHIN REACH	3	DESIGN WITHIN REACH	\$ 280.50	\$ 841.50
10N	CH-08	DINING CHAIR	MOD SHOP	1	DALLAS@MODSHOP1.COM	\$ -	\$ -
10N	CH-09	ARMCHAIR	MOD SHOP	1	DALLAS@MODSHOP1.COM	\$ -	\$ -
10N	LT-07	FLOOR LAMP	TBD	TBD		\$ -	\$ -
10N	LT-09	FLOOR LAMP	DESIGN WITHIN REACH	1	DESIGN WITHIN REACH	\$ 2,419.00	\$ 2,419.00
10N	LT-12	TABLE LAMP	CB2	1	JILL LYONS	\$ 129.00	\$ 129.00
10N	LT-13	TABLE LAMP	Y LIGHTING	2	Y LIGHTING	\$ 535.00	\$ 1,070.00



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10N	MI-11	MISCELLANEOUS ITEMS	TBD	TE	\$ -	\$ -
10N	S-01	SOFA	1	DA	\$ 8,675.00	\$ 8,675.00
10N	SH-06	CHEST OF DRAWERS	1	LE	\$ -	\$ -
10N	SH-09	MEDIA CABINET	1	BO	\$ 1,719.00	\$ 1,719.00
10N	TL-06	DESK	1	DA	\$ -	\$ -
10N	TL-08	COFFEE TABLE	1	DA	\$ 765.00	\$ 765.00
10N	TL-12	SIDE TABLE nesting glass	2	BO	\$ 529.00	\$ 1,058.00
10N	TL-13	NIGHTSTAND	2	DA	\$ -	\$ -
GUEST					\$ 83,313.48	
GUEST	CH-06	DINING CHAIR	8	DESIGN WITHIN REACH	\$ 1,511.26	\$ 12,090.08
GUEST	CL-04	LOUNGE CHAIR	2	DESIGN WITHIN REACH	\$ 2,934.78	\$ 5,869.56
GUEST	LT-10	FLOOR LAMP	2	Y LIGHTING	\$ 2,831.00	\$ 5,662.00
GUEST	LT-11	FLOOR LAMP	2	Y LIGHTING	\$ 1,900.00	\$ 3,800.00
GUEST	MI-10	BLANKET	2	DESIGN WITHIN REACH	\$ 83.30	\$ 166.60
GUEST	S-03	SOFA	2	DESIGN WITHIN REACH	\$ 5,302.50	\$ 10,605.00
GUEST	TB-03	DINING TABLE	2	DESIGN WITHIN REACH	\$ 3,150.00	\$ 6,300.00
GUEST	BED-03	BED	4	janet	\$ 3,277.50	\$ 13,110.00
GUEST	R-05	THROW RUG	4	DESIGN WITHIN REACH	\$ 966.00	\$ 3,864.00
GUEST	TL-09	SIDE TABLE	8	DESIGN WITHIN REACH	\$ 720.78	\$ 5,766.24
GUEST	SH-10	MEDIA UNIT	4	BO CONCEPT	\$ 3,395.00	\$ 13,580.00
GUEST	ART-07	ART	1	BUDGET	\$ 2,500.00	\$ 2,500.00
GUEST	MI-13	MISCELLANEOUS ITEMS	TBD	TBD		
		SUBTOTAL				\$ 258,080.47
		SALES TAX	1	NEW YORK STATE	\$ 24,937.43	\$ 22,904.64
		NET SUBTOTALS			\$	\$ 280,985.11
FEE'S						
SOFT	PROCUREMENT FEE	PMG	1	OREN WHITFIELD	\$ 8,500.00	\$ 8,500.00
COSTS	WAREHOUSE - DELIVERY & INSTALLATION	FITCO ADVANCE MOVE	1	INCLUDES TRASH REMOVAL	\$ 15,500.00	\$ 15,500.00
	ATTIC STOCK / CONTINGENCY	5.00%	1	VARIOUS VENDORS	\$ 14,049.26	\$ 14,049.26
	ESTIMATED FREIGHT	12%	1	VARIOUS VENDORS	\$ 33,718.21	\$ 33,718.21
	SUBTOTAL PARTNERS FEES				\$	\$ 71,767.47
	PROJECT GRAND TOTAL				\$	\$ 352,752.58

$$\frac{71,767.47}{280,985.11} = 25.5\%$$

Fees to PMG