
From: [REDACTED]
Sent: Thursday, January 3, 2013 2:25 PM
To: Je vacation
Subject: Fw: G4 Quote with FOUR (4) Internet Options
Attachments: SBB ViaSatOPTIONS.pdf

Internet options,.GIV from Banyon Avionics,.
Sent via BlackBerry by AT&T

From: Brian Wilson <[REDACTED]>
Date: Thu, 3 Jan 2013 09:23:21 -0500
To: [REDACTED]
Subject: G4 Quote with FOUR (4) Internet Options

Hello Larry,

Here is the proposal with four (4) options for Internet access. Please keep in mind the following:

- * ALL four cover the area from NY, WPB and the Carribean
- * First two options are fixed price
- * Options 3 and 4 are estimated pricing due to possible price increases for 2013, expiration of Sales Bulletins, etc; but I do believe they are within 5-7%
- * LOOK at Page 8 as it Summarizes all four options with Price Versus Data Speed. This page should help the boss understand that the faster the speed the more the cost of equipment and installation
- *

We can perform all four options here at Banyan.

Let me know if you have any questions. These options should be applicable to ANY G4 you purchase.

Thanks

Brian

Brian Wilson
Director of Avionics
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