

## **MARCO MAGNANI**

Marco Magnani, a native of Parma Italy and a citizen of both Italy and the U.S.A., currently resides in Milan with his wife Laurence.

Mr. Magnani is currently a Managing Director at Mediobanca S.p.A. who is responsible for Merger & Acquisition and Corporate Finance transactions primarily in Italy, Continental Europe and the United States.

Prior to this, for almost a decade Mr. Magnani lived in New York, where he worked in Investment Banking on Wall Street, first at Credit Suisse First Boston and then at J.P. Morgan's global headquarters. During this period he provided financial advice to several U.S. and international clients regarding mergers, acquisitions and other corporate finance transactions in the U.S., Europe and Asia, attaining the position of Vice President at the age of 29 and subsequently becoming Senior Vice President in the M&A Group.

Mr. Magnani holds both a U.S. and an Italian high school degree received with top marks. His undergraduate degree is in Economics from the University of Rome "La Sapienza", where he graduated with 110/110 summa cum laude, and his Master in Business Administration degree from Columbia University in New York where he obtained a double-major in Finance and Management of Organizations, as a result of which he obtained a summer position at Goldman Sachs in London.

Mr. Magnani was awarded an A.F.S. (American Field Service) scholarship at 16 years of age to spend a year in the United States attending a local high school and living in an American family. He was also awarded a merit-based full four year scholarship by the Federazione Nazionale Cavalieri del Lavoro to attend its College in Rome, successfully meeting all its requirements<sup>1</sup>. After graduation, he won the prestigious "Luciano Jona" scholarship for post-graduate economic and financial studies, which completely covered the costs of his program at Columbia University. He also completed a Global Leadership and Public Policy for the 21st Century program at Harvard University, John F. Kennedy School of Government.

In 2010 he has been honored by the World Economic Forum as a Young Global Leader<sup>2</sup>. He is an active member of The Forum of YGLs, a "dynamic, diverse global community of the world's most outstanding, next generation leaders nominated under the age of 40 who commit a portion of their time to jointly shape a better future and thereby improve the state of the world".

Mr. Magnani has been selected by the French Presidency to be part of "G20 Roundtable: Changing World Governance", a task-force of 50 world leaders under-

<sup>1</sup> The Federazione Nazionale Cavalieri del Lavoro grants each year a small number (typically 10-12) of full scholarships to top quality students who are selected through a severe nationwide admission process and are required to continue to satisfy standards of excellence over the years. Scholarship renewal requires maintaining a very high GPA, passing all internal exams and being actively involved in several extracurricular activities such as writing for the College magazine, participating in international study trips, etc..

<sup>2</sup> [www.weforum.org](http://www.weforum.org) and [www.youngglobaleaders.org](http://www.youngglobaleaders.org)

40, to work on topics for the 2011 French Presidencies' G8&G20 <sup>3</sup>. He has also been part of the "Berlin Initiative", a group of 40 representatives of various countries invited by the German Government to meet in Berlin with German political and business leaders. He has been invited to Beijing by the Party School of Central Committee of C.P.C. and the Aspen Strategy Group to the first "China, Europe, U.S. Trialogue", a roundtable of political, economic and business leaders.

Mr. Magnani is highly involved in several non-profit activities with the main purpose of "giving back", primarily with those institutions that allowed him to have "life changing" experiences (i.e. A.F.S., Federazione Nazionale Cavalieri del Lavoro, Columbia University). The aim is to provide talented young men and women with equally important opportunities.

He was elected Vice President, assigned the Foreign Affairs portfolio, and currently serves on the Board of A.F.S. Italy <sup>4</sup>, a non-governmental organization established in 1955 to promote students exchanges between Italy and the rest of the world, operated by over 4,000 volunteers in 132 chapters throughout Italy. He provided significant financial advice in the establishment of the Intercultura Foundation<sup>5</sup>.

He was also elected to President of the Alumni Association of Cavalieri del Lavoro<sup>6</sup>, a position he currently holds. In this capacity, he has revamped the association's activities, organizing periodical conferences in Rome and Milan on economic, political, cultural topics and sponsoring several initiatives including mentoring and scholarship programs for undergraduate students.

He serves as President of the Columbia Business School Alumni Club of Milan, in which he actively carries out fundraising for the School and organizes conferences on economic topics.

Mr. Magnani also sits on the Executive Board of Federazione Nazionale Cavalieri del Lavoro<sup>7</sup> and on the Federazione's Committee for educational activities; he is a member of The Aspen Institute, Young Leaders Council for U.S.&Italy, Institute for International Affairs, Chatham House. He has given lectures at several universities (La Sapienza Rome, Cattolica Milan, Parma and Columbia University) and he has been a guest speaker to the Annual Meeting of the WEF in Davos 2011. He has traveled extensively throughout Europe, North & South America, Asia (primarily Japan, China, India). Currently a citizen of the U.S.A. and Italy, he was awarded by the US Citizenship & Immigration Services (USCIS) at age 28 a Green Card under EB1-the category for individuals with Extraordinary Abilities<sup>8</sup>. He speaks fluent English, Italian, French and fair Spanish.

<sup>3</sup> Group kicked-off in Paris with a two-day brainstorming session with key French decision-makers and will report to President Sarkozy in early 2011.

<sup>4</sup> A.F.S. Italy (a.k.a. Intercultura), a non-profit organization recognized by the Italian government, belongs to the international networks of A.F.S. Intercultural Programs and EFIL (European Federation Intercultural Learning).

<sup>5</sup> Intercultura Foundation - established in Siena, Italy in May 2007 with an endowment of €1.5 mln donated by A.F.S. and also joined by the Italian Ministry of Foreign Affairs - has been admitted to the Italian national observatory on intercultural education at the Ministry of Education.

<sup>6</sup> A non-profit organization counting over 1,000 members with relevant positions in the fields of academy, private business and public institutions.

<sup>7</sup> The Cavalieri del Lavoro are the most successful Italian entrepreneurs and managers; they are appointed by the President of the Italian Republic.

<sup>8</sup> EB1 category includes "aliens with extraordinary ability in the arts, sciences, education, business or athletics which has been demonstrated by sustained national or international acclaim and whose achievements have been recognized in the field through extensive documentation [...]and aliens whose entry into the U.S. will substantially benefit prospectively the U.S.". "Extraordinary ability" is defined as "a level of expertise indicating that the individual is one of that small percentage who have risen to the very top of the field of endeavor" (Source: USCIS).