



凱風公益基金會

KAI FENG FOUNDATION

推动人类进步 促进社会发展

Tsinghua University Family Heritage Center

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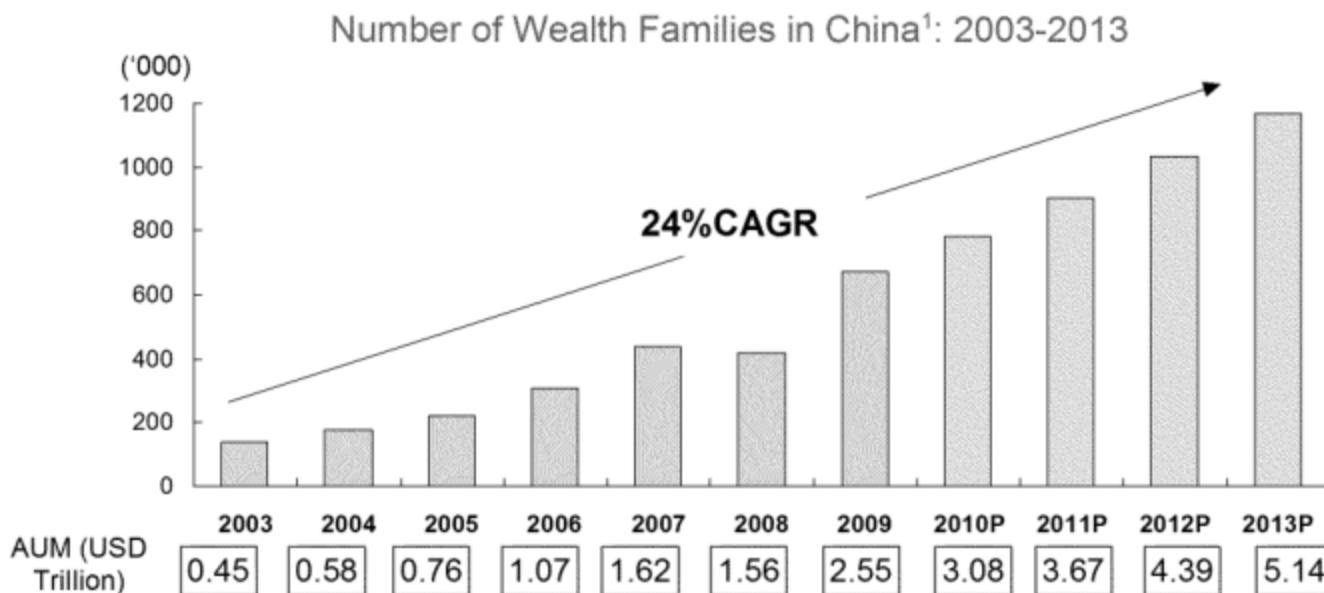
Introduction

- Tsinghua University Family Heritage Development & Research Center ("The Center") is endowed to Tsinghua University by Kai Feng Foundation ("Kai Feng")
- The Center is the first of its kind in China to promote knowledge of wealth and family heritage
 - To share best practices among global families of wealth with Chinese wealth owners
 - To partner with leading academic and professional experts
- Rapid growth of wealth in China brings significant responsibilities and challenges to wealth owner families
- By creating one of the finest family heritage and development centers in the world; The Center aims to be one of the most trusted, respected and inspirational intellectual partner for families of wealth



Wealth Creation in China

- Wealth creation over last decade in China has been significant and is set to continue
 - Today China is the 2nd largest wealth market in the world



1 – AUM above 1MN US

4 Source: Wealth Markets in China Report" by BCG (applying 2009 actual number and forecast growth rate of 2010-2013 by BCG)



Family Heritage and Wealth Planning

- Today, Chinese wealth owners lack the requisite experience and mature framework to successfully meet the challenges of being major wealth owners
- Education and development of family heritage is still in its infancy in China
 - Rapid economic development and political conditions over the past decades have disrupted the continuation of China's family heritage
 - Development of family heritage has become paramount given the impending generational transition facing China's wealth owners
 - Programs targeted at Chinese wealth owners that currently exist focus on tangible asset transfer and growth, i.e. family business and wealth management
 - Lack any coverage of family heritage and growing need to manage intangible assets such as family mission, value and social responsibility
 - Wealth owners need intellectual support to face challenges of today's world



Objectives of Founders

- Against the backdrop of China's economic development, Kai Feng and Tsinghua University believe it is important to promote the development of family heritage to leading Chinese wealth owners
- The founders of The Center aim to help wealth owners address three key issues
 - How to be responsible to oneself, how to be responsible to one's family and how to be responsible to society
- The founders have a profound understanding of the importance of family heritage and development
 - Spiritual wealth is fundamental to family wellness and longevity
 - Ability to achieve harmony between spiritual and material wealth is critical to successful family heritage
 - Positive development of heritage within China's leading wealth owner families will help drive social progress and harmonious development of society
- The founders' vision and their global network of wealth owner families and professional experts can enhance the positive influence of The Center



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Vision and Mission Statement

■ Vision

- By being one of the finest family heritage and development centers in the world, The Center aims to be the most trusted, respected and inspirational intellectual partner for families of wealth

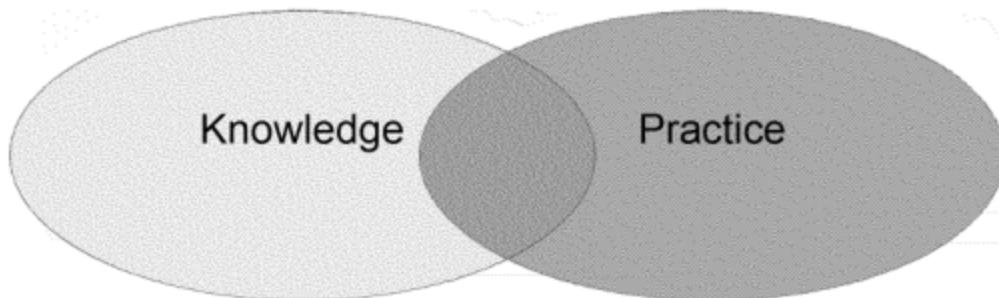
■ Mission Statement

- Promote awareness of the importance of positive family heritage development
- Support the formulation of mature wealth management perspectives and balanced views regarding the responsibilities and challenges associated with wealth for leading Chinese wealth owner families
- Provide the highest standard of educational programs with world class faculty and leading international wealth owner families for Chinese wealth owner families
- Create a robust research agenda lead by first class academics on best practices for family wealth heritage development
- Create an ongoing peer to peer dialogue between Chinese and international wealth owner families for mutual benefit and for the benefit of society



The Center

- The Center is a platform for combining knowledge and practice on issues related to family wealth



- Knowledge generation and distribution
- Peer to peer exchange between international and local academics
- Combining the worlds of practitioners to academia
- Harmonization of material and spiritual wealth
- Peer to peer exchange between wealth owner families
- Bring knowledge to practitioners



Partnership with Experts

- The Center has partnered with the leaders of family heritage and wealth in their respective fields
 - Advisory Board
 - Comprised of leading international wealth owner families
 - Family business, legal, tax and banking experts drawn from across the globe
 - Academic Council
 - Comprised of prominent international and domestic Chinese thought leaders
 - Drawn from leading academic institutions from across the globe

Knowledge

- Research
 - Develop in-depth research focused on family heritage issues in China, in the areas of governance, philanthropy, wealth management and case studies
- Distribution of knowledge
 - Publish topical books and research studies conducted by The Center for its Chinese client audience
 - Organize ongoing forums
- Training
 - Provide theoretical and practical training in order to help grow a new generation of Chinese academics well versed in subjects pertinent to family heritage
- Peer-to-peer network of academics
 - Facilitate exchange between international and Chinese academic experts



Practice

- Harmonization of material and spiritual wealth is the core belief of The Center which is deeply ingrained in Chinese culture



Practice

- The Center will create and maintain a peer network of like-minded global wealth owner families that will foster a mutually supportive environment for this group in their life journeys
 - The Center's Family Heritage Orientation Program creates a common knowledge base and common language among peers
 - Maintain constant dialogue among peers to share experiences
 - Organize topic based discussions ranging from heritage and generational issues to investment trends and opportunities among international peer group
 - Identify opportunities and achieve synergies in family and business practices

The Orientation Program Overview

- The Program will promote and educate, in an environment of trust and knowledge, lessons and practical experiences in all issues relating to spiritual and material wealth to the leading Chinese wealth owner families
 - Leading international academic experts as presenters
 - Global wealth owner families providing practical experiences
- The Program, with the overarching theme of “Understanding The Challenges, Opportunities and Responsibilities as a Wealth Owner, a Business Manager and a Family Member” will consist of four modules to be conducted over a four month period
 - 1) Harmonization of spiritual and material wealth is critical to flourishing family heritage
 - 2) Support infrastructure for a wealth owner family
 - 3) Family governance and ownership strategy
 - 4) Practical experience of international family exchange
- Modules I through III will be held in China, Module IV will be held internationally



The Orientation Program Target Audience

- The Program is designed for the leaders of wealth owner families of China
 - Drawn from top 500 Chinese wealth owner families
- In China, due to its relatively short period of entrepreneurship and economic development, many family businesses are still controlled and managed by the first generation patriarch
- Each annual program will have between 15-20 Chinese wealth owner participants, all who share a common “mindset”
 - Concerned about issues surrounding their family heritage
 - Prepared to learn and customize international best practices in wealth management to their personal situations
 - Thinking through matters relating to wealth structuring and transfer
 - Socially responsible and involved entrepreneurs
 - Not in sensitive industries or government related professions



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Kai Feng Foundation

- Kai Feng's vision is to promote the humanities and social development in China with programs in education, science and culture, through donations and sponsorships to leading universities and NGOs
 - Tsinghua University
 - Donated Kai Feng Humanities library to Tsinghua University, opened in April 2011
 - Endowed Development Research Institute and Family Heritage Development and Research Center
 - Sponsored establishment of Classical Chinese Studies department
 - A number of scholarships including Kai Feng Scholars, Tsinghua Friends – Kai Feng Fellowship, and Kai Feng Scholarship for MPA in Social Management
 - Harvard University
 - Established the Desmond and Whitney Shum Fellowship at The Fairbank Centre for Chinese Studies
 - NGOs
 - Sponsored a number of projects to NGOs which include China Youth Employment and Entrepreneur Foundation, China Social Organization Promotion Association, and China Non-Public Fund Forum



The 2011 Orientation Program Framework

	Module I Oct 19 th -24 th 2011	Module II Nov 19 th -20 th 2011	Module III Dec 17 th -18 th 2011	Module IV February 2012
Structure	Class	Dialogue	Dialogue	International Family Host
Modules	Harmonization between spiritual and material wealth is critical to flourishing family heritage.	Support Infrastructure for a wealth owner family.	Family governance and ownership strategy.	Practical experience of international family exchange.
Content	Introduction to holistic view of family wealth and heritage. The importance of family to preserving and developing family wealth.	Guiding families through wealth management infrastructure options available (legacy banks vs. family offices) learning best practices to manage each option.	For participants to determine family governance and relationships, to achieve family goals, determine ownership structures and policies for family businesses.	First hand experiences with international wealth owner families; their businesses, managing their wealth and their philanthropic practices.
Location	Beijing, China	China	China	US & Europe
Duration	5 days	1 day	1 day	7 days

The Orientation Program - Module 1

- The Orientation Program's overarching theme of “Understanding The Challenges, Opportunities and Responsibilities as a Wealth Owner, a Business Manager and a Family Member”
- The first module of the program will focus on “Harmonization between spiritual and material wealth is critical to flourishing family heritage”
- Module I will cover four areas with the Chinese wealth owner participants
 - Family Continuity and Governance
 - Stakeholder Ownership and Control
 - Dynamic Wealth Preservation and Enhancement of Family Assets
 - Family Financial Security and Wealth Transfer
- Module I will be conducted over 5 days with leading international families, expert academics and professionals sharing their knowledge and exchange experiences with the Chinese wealth owners



Thank you