
From: Don Bass <[REDACTED]>
Sent: Wednesday, December 14, 2011 10:54 PM
To: Je vacation
Cc: [REDACTED]
Subject: Counter Offer
Attachments: Exhibit A (1).pdf

Jeffrey,

Attac=ed is a suggested counter offer at 4.5M with 500K included for interior, a=ionics, and entertainment, as clarified and incorporated into a revised Ex=ibit A attached hereto.

I understand your desire to exclude some or all=of the C Check expense.

My concern is that delivering the aircraft with = fresh C2C inspection has always been something that we have agreed to inc=ude in the deal, both verbally and in our written counter offers.

We run=the risk of being perceived as changing the deal and this will, most likel=, not go over well.

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I understand that the C inspection is a significant =xpense; however, from a market value standpoint, it does not add a lot of =value to the aircraft as it is required to keep the aircraft in an airworth= condition. The plane cannot be flown without completing it. </=>

I believe =hat there is another component of the C inspection due in 12 months -- and the buyer is aware of this.

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Let me know your thoughts regarding a c=unter offer.

Regards,

Don Bass

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