
From: Richard Kahn <[REDACTED]>
Sent: Tuesday, May 3, 2016 5:22 PM
To: jeffrey E.
Subject: LSJ Cable
Attachments: image001.jpg; Untitled attachment 00037.htm; doc00292720160503081953.pdf; Untitled attachment 00040.htm

a few updates:

- a) i have attached PDF which overviewed previous analysis from 2002-2003
- b) hugo hodes wants to know if we have a deal at 72k for entire original quote or 67k for alls steps without as built and witnessing installation and testing devices
- c) finally connected with Prysmian Group and am now waiting on their submarine division to contact me so i can give them specifics of what to quote

please advise on Hugo response
thank you

MaryAnn Daley
Inside Sales Manager
IEC, Crane, Mining, Industrial & specialties Prysmian Group

=